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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549**

**FORM 8-K**

**CURRENT REPORT  
Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934**

Date of report (Date of earliest event reported) **February 27, 2008**

**IHOP Corp.**

(Exact Name of Registrant as Specified in Charter)

**Delaware**  
(State or Other Jurisdiction  
of Incorporation)

**001-15283**  
(Commission  
File Number)

**95-3038279**  
(IRS Employer  
Identification No.)

**450 North Brand, Glendale, California**  
(Address of Principal Executive Offices)

**91203**  
(Zip Code)

**(818) 240-6055**  
(Registrant's telephone number, including area code)

**Not applicable**  
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the Registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.**

On February 27, 2008, IHOP Corp. issued a press release announcing its fourth quarter and fiscal 2007 financial results. A copy of the press release is attached hereto as Exhibit 99.1 and incorporated herein by reference.

Such information shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), and is not incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any general incorporation language in such filing.

**ITEM 7.01. REGULATION FD DISCLOSURE.**

On February 27, 2008, IHOP Corp. issued a press release entitled, “IHOP Corp. Provides Financial Performance Guidance for Fiscal 2008.” A copy of the press release is filed as Exhibit 99.2 to this report and incorporated herein by reference. In addition to the information in the press release, IHOP Corp. is providing additional disclosure regarding its expectations for depreciation and amortization expense in 2008. IHOP Corp. expects that total depreciation and amortization expense will range between \$130 - \$140 million in 2008.

The preceding sentence constitutes a forward-looking statement provided by IHOP Corp. pursuant to the safe harbor established under the Private Securities Litigation Reform Act of 1995. This statement involves known and unknown risks, uncertainties and other factors, which may cause the actual results to be materially different than those expressed. These factors include, but are not limited to the factors identified in the press release under “Forward-Looking Statements,” and other factors discussed from time to time in the Company’s news releases, public statements and/or filings with the Securities and Exchange Commission, especially the “Risk Factors” sections of Annual and Quarterly Reports on Forms 10-K and 10-Q. In particular, the expectations regarding depreciation and amortization of tangible and intangible assets arising from the Applebee’s acquisition are based on a preliminary purchase price allocation. IHOP Corp.’s fair value estimates used for the purchase price allocation may change during the allowable allocation period, which is up to one year from the acquisition date, if additional information becomes available. IHOP Corp. disclaims any intent or obligation to update this forward-looking information.

The information set forth in response to this item shall not be deemed “filed” for purposes of Section 18 of the Exchange Act, and is not incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any general incorporation language in such filing.

**ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.**

(d) Exhibits.

<u>Exhibit No.</u>	<u>Description</u>
99.1	Press release of IHOP Corp., dated February 27, 2008, re Fourth Quarter and Fiscal 2007 Financial Results
99.2	Press release of IHOP Corp., dated February 27, 2008, re Guidance for Fiscal 2008

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: February 27, 2008

IHOP CORP.

By: /s/ Thomas G. Conforti  
Thomas G. Conforti  
Chief Financial Officer (*Principal  
Financial Officer*)

**EXHIBIT INDEX**

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I HOP CORP.

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**FOR IMMEDIATE RELEASE**

Stacy Roughan  
Director, Investor Relations  
IHOP Corp.  
818-637-3632

**I HOP CORP. REPORTS FOURTH QUARTER AND FISCAL 2007 FINANCIAL RESULTS**

**GLENDAL, Calif., February 27, 2008** — IHOP Corp. (NYSE: IHP) today announced financial results for the fourth quarter and fiscal year ended December 31, 2007, which reflected the Company's \$2.0 billion acquisition of Applebee's International, Inc. ("Applebee's") on November 29, 2007.

Julia A. Stewart, IHOP's chairman and chief executive officer, said, "2007 was a year of significant accomplishments for our Company. During the fourth quarter 2007, we completed the acquisition of Applebee's, which we believe represents an opportunity to create significant long-term value for IHOP Corp. shareholders. In addition, our proven financial formula for success within the IHOP business unit — driving top line sales through new franchise restaurant openings and same-store sales growth while moderating G&A expenses — was evident once again. We will look to achieve this same level of consistent performance with the Applebee's business as we work to re-energize the brand and transition it, over time, to a more highly franchised model."

**Fourth Quarter and Fiscal 2007 Financial Performance**

IHOP's financial performance for the fourth quarter and fiscal year ended December 31, 2007 was materially impacted by the acquisition of Applebee's International, Inc. Financial results reflect the inclusion of Applebee's financial performance for one month of 2007.

The Company reported a net loss of \$16.0 million available to common stockholders, or \$0.94 per diluted share for the fourth quarter 2007. The decreases primarily resulted from the recognition of a \$16.1 million expense (net of tax) due to an interest rate swap transaction, which was settled during the quarter, related to the financing of the Applebee's acquisition.

Total swap transaction expenditures amounted to \$124.0 million for fiscal 2007. The swap was required to hedge IHOP's interest payments on the notes issued in the acquisition securitization transactions. The swap had a notional amount of \$2.039 billion and a fixed interest rate of 5.694%. As a result of the swap settlement, the Company incurred a loss on the undesignated hedge of \$26.5 million and \$62.1 million for the fourth quarter and fiscal 2007, respectively, and will amortize the designated portion of the interest rate swap of \$61.9 million into interest expense over the expected lives of the notes.

Excluding the loss on the undesignated hedge, the Company reported a decrease in net income available to common stockholders to \$85,000, and a decrease in diluted net income available to common stockholders per share to \$0.01 in the fourth quarter 2007 as compared with the same quarter in fiscal 2006. The decreases resulted primarily from an increase in interest expense of \$18.0 million associated with higher debt levels. The Company's quarterly performance was also impacted by higher General and Administrative (G&A) expenses reflecting the inclusion of one month's worth of Applebee's results and \$4.3 million in asset impairment and closure charges related to Company Operations.

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These factors were partially offset in the fourth quarter 2007 by a 68.2% increase in Franchise Operations profitability, mostly related to the inclusion of one month's worth of Applebee's results. The Company's quarterly results also benefited from a 9.3% increase in IHOP Franchise Operations profitability, which was due to a 3.7% increase in same-store sales and a 3.5% increase in effective restaurants within the IHOP system. In addition, the Company's consolidated tax rate was 35.1% in the fourth quarter 2007 versus a consolidated tax rate of 38.0% in the third quarter 2007, which was lower due to compensation related tax credits. Further, a 5.8% reduction in diluted weighted average shares outstanding due to share repurchases by the Company made over the past 12 months positively impacted diluted net income available to common stockholders per share performance for the fourth quarter 2007.

For the fiscal year ended December 31, 2007, the Company reported a net loss available to common stockholders of \$2.2 million, or \$0.13 per diluted share. The decreases primarily resulted from the recognition of a \$37.8 million expense (net of tax) related to the swap settlement in the second half of fiscal 2007 and a \$1.4 million expense (net of tax) related to the early extinguishment of debt in March 2007. Excluding the swap expense and early debt extinguishment costs, the Company reported a decrease of 17.1% in net income available to common stockholders to \$36.9 million, and an 11.9% decrease in diluted net income available to common stockholders per share to \$2.14 for fiscal 2007 compared to fiscal 2006. The decreases resulted primarily from an increase in interest expense of \$20.8 million. The Company's fiscal 2007 performance was also impacted by higher G&A expenses reflecting the inclusion of one month's worth of Applebee's results.

These factors were partially offset in fiscal 2007 by a 22.3% increase in Franchise Operations profitability, mostly related to the inclusion of one month's worth of Applebee's results. The Company's fiscal 2007 results also benefited from a 7.7% increase in IHOP Franchise Operations profitability, which was due to a 2.2% increase in same-store sales and a 4.5% increase in effective restaurants within the IHOP system. In addition, the Company recognized an income tax benefit from continuing operations of \$2.2 million for fiscal 2007 versus an income tax expense of \$28.3 million for fiscal 2006. The overall reduction in income taxes was primarily due to a taxable loss of \$2.8 million in fiscal 2007 versus taxable income of \$72.9 million in fiscal 2006. Further, a 5.8% reduction in diluted weighted average shares outstanding due to share repurchases by IHOP Corp. made over the past 12 months positively impacted fiscal 2007 diluted net income available to common stockholders per share performance.

Cash flows from operating activities increased 63.9% for fiscal 2007 to \$106.3 million compared with \$64.9 million for fiscal 2006. This increase was primarily due to \$41.8 million from one month of Applebee's operating activities. Principal receipts from notes and equipment contracts receivable, which are an additional source of cash generation for the Company, amounted to \$16.6 million for fiscal 2007. Capital expenditures increased to \$11.9 million for fiscal 2007 compared with \$9.4 million for fiscal 2006. The increase in capital expenditures primarily reflects the inclusion of Applebee's capital expenditures during December 2007, which was offset by lower IHOP capital spending consistent with the Company's plan not to open any locations in its dedicated Company market in Cincinnati, Ohio, in fiscal 2007.

#### **Investor Conference Call Today**

IHOP Corp. will host an investor conference call to discuss its fourth quarter and fiscal 2007 financial results as well as 2008 financial performance guidance today, Wednesday, February 27, 2008, at 11:00 a.m. Eastern Time (8:00 a.m. Pacific Time). To participate on the call, please dial (888) 680-0860 and reference pass code 40886137. A live webcast of the call will be available on IHOP's Web site at [www.ihop.com](http://www.ihop.com), and may be accessed by visiting Calls &

Presentations under the site's Investor Information section. Participants should allow approximately ten minutes prior to the call's start time to visit the site and download any streaming media software needed to listen to the webcast. A telephonic replay of the call may be accessed through March 5, 2008 by dialing 888-286-8010 and referencing pass code 10840728. An online archive of the webcast also will be available on the Investor Information section of IHOP's Web site.

#### **About IHOP Corp.**

Based in Glendale, California, IHOP Corp. franchises and operates restaurants under the International House of Pancakes, or IHOP, and the Applebee's Neighborhood Grill & Bar brands. With more than 3,300 restaurants combined, IHOP Corp. is the largest full-service restaurant company in the world. IHOP Corp.'s common stock is listed on the NYSE under the symbol "IHP." For more information on IHOP Corp., visit the Investor Relations section of the Company's Web site located at [www.ihop.com](http://www.ihop.com).

#### **Forward-Looking Statements**

There are forward-looking statements contained in this news release. They use such words as "may," "will," "expect," "believe," "plan," or other similar terminology, and include statements regarding the strategic and financial benefits of the acquisition of Applebee's International, Inc., expectations regarding integration and cost savings, and other financial guidance. These statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results to be materially different than those expressed or implied in such statements. These factors include, but are not limited to: the implementation of the Company's strategic growth plan; the availability of suitable locations and terms for the sites designated for development; the ability of franchise developers to fulfill their commitments to build new restaurants in the numbers and time frames covered by their development agreements; legislation and government regulation including the ability to obtain satisfactory regulatory approvals; risks associated with executing the Company's strategic plan for Applebee's; risks associated with the Company's incurrence of significant indebtedness to finance the acquisition; the failure to realize the synergies and other perceived advantages resulting from the acquisition; costs and potential litigation associated with the acquisition; the ability to retain key personnel after the acquisition; conditions beyond the Company's control such as weather, natural disasters, disease outbreaks, epidemics or pandemics impacting the Company's customers or food supplies or acts of war or terrorism; availability and cost of materials and labor; cost and availability of capital; competition; continuing acceptance of the IHOP, International House of Pancakes and Applebee's brands and concepts by guests and franchisees; the Company's overall marketing, operational and financial performance; economic and political conditions; adoption of new, or changes in, accounting policies and practices; and other factors discussed from time to time in the Company's news releases, public statements and/or filings with the Securities and Exchange Commission, especially the "Risk Factors" sections of Annual and Quarterly Reports on Forms 10-K and 10-Q, as well as releases, statements and SEC filings by Applebee's International, Inc. prior to its acquisition by the Company. Forward-looking information is provided by IHOP Corp. pursuant to the safe harbor established under the Private Securities Litigation Reform Act of 1995 and should be evaluated in the context of these factors. In addition, the Company disclaims any intent or obligation to update these forward-looking statements.

### **References to Non-GAAP Financial Measures**

This news release includes references to the Company's "net (loss) income available to common stockholders, excluding a loss on the undesignated hedge and early debt extinguishment costs". This is computed for a given period by deducting from net (loss) income available to common stockholders for such period, the effect of any loss on the undesignated hedge and early debt extinguishment costs incurred in such period. This is presented on an aggregate basis and a per share (diluted) basis. Each of these is a supplemental non-GAAP financial measure and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with generally accepted accounting principles. A reconciliation of these amounts to the most directly comparable GAAP financial measure is included in a table at the end of this release.

**[Financial Tables to Follow]**



**IHOP CORP. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(In thousands, except per share amounts)  
(Unaudited)

	Three Months Ended December 31,		Fiscal Year Ended December 31,	
	2007	2006	2007	2006
<b>Revenues</b>				
Franchise revenues	\$ 62,991	\$ 45,625	\$ 205,757	\$ 179,331
Company restaurant sales	112,750	3,936	125,905	13,585
Rental income	33,112	33,069	132,422	132,101
Financing revenues	4,740	5,302	20,475	24,543
Total revenues	<u>213,593</u>	<u>87,932</u>	<u>484,559</u>	<u>349,560</u>
<b>Costs and Expenses</b>				
Franchise expenses	22,986	21,835	88,054	83,079
Company restaurant expenses	102,451	4,660	117,435	15,601
Rental expenses	24,549	24,378	98,402	97,904
Financing expenses	227	181	1,215	4,240
General and administrative expenses	33,531	17,035	81,597	63,543
Interest expense	19,770	1,804	28,654	7,902
Amortization of intangible assets	1,132	—	1,132	—
Other expense, net	265	919	2,147	4,398
Impairment and closure charges	4,271	—	4,326	43
Loss on derivative instrument	26,513	—	62,131	—
Early debt extinguishment costs	—	—	2,223	—
Total costs and expenses	<u>235,695</u>	<u>70,812</u>	<u>487,316</u>	<u>276,710</u>
(Loss) income from continuing operations before income taxes	(22,102)	17,120	(2,757)	72,850
(Benefit) provision for income taxes	(7,765)	6,790	(2,247)	28,297
(Loss) income from continuing operations	(14,337)	10,330	(510)	44,553
Income from discontinued operations, net of tax	30	—	30	—
Net (loss) income	<u>\$ (14,307)</u>	<u>\$ 10,330</u>	<u>\$ (480)</u>	<u>\$ 44,553</u>
Net (loss) income	\$ (14,307)	\$ 10,330	\$ (480)	\$ 44,553
Less: Preferred stock dividends	(1,742)	—	(1,742)	—
Net (loss) income available to common stockholders	<u>\$ (16,049)</u>	<u>\$ 10,330</u>	<u>\$ (2,222)</u>	<u>\$ 44,553</u>
<b>Net (Loss) Income Available to Common Stockholders Per Share</b>				
Basic	<u>\$ (0.94)</u>	<u>\$ 0.58</u>	<u>\$ (0.13)</u>	<u>\$ 2.46</u>
Diluted	<u>\$ (0.94)</u>	<u>\$ 0.57</u>	<u>\$ (0.13)</u>	<u>\$ 2.43</u>
<b>Weighted Average Shares Outstanding</b>				
Basic	<u>16,996</u>	<u>17,839</u>	<u>17,232</u>	<u>18,085</u>
Diluted	<u>16,996</u>	<u>18,051</u>	<u>17,232</u>	<u>18,298</u>
<b>Dividends Declared Per Share</b>				
	<u>\$ 0.25</u>	<u>\$ 0.25</u>	<u>\$ 1.00</u>	<u>\$ 1.00</u>
<b>Dividends Paid Per Share</b>				
	<u>\$ 0.25</u>	<u>\$ 0.25</u>	<u>\$ 1.00</u>	<u>\$ 1.00</u>

**IHOP CORP. AND SUBSIDIARIES**  
**IHOP RESTAURANT DATA**  
(Unaudited)

The following table sets forth the number of effective restaurants in the IHOP system and information regarding the percentage change in sales at those restaurants compared to the same period in the prior year. "Effective restaurants" are the number of restaurants in a given period, adjusted to account for restaurants open for only a portion of the period. Information is presented for all effective restaurants in the IHOP system, which includes restaurants owned by the Company, as well as those owned by franchisees and area licensees. Sales of restaurants that are owned by franchisees and area licensees are not attributable to the Company. However, we believe that presentation of this information is useful in analyzing our revenues because franchisees and area licensees pay us royalties and advertising fees that are generally based on a percentage of their sales, as well as rental payments under leases that are usually based on a percentage of their sales. Management also uses this information to make decisions about future plans for the development of additional restaurants as well as evaluation of current operations. Pro forma information on Applebee's restaurant data restaurant development and franchising activity is presented in the section entitled "Pro forma comparison—Applebee's" herein.

	Three Months Ended December 31,		Fiscal Year Ended December 31,	
	2007	2006	2007	2006
<b>IHOP Restaurant Data</b>				
Effective restaurants (a)				
Franchise	1,162	1,116	1,144	1,095
Company	11	10	12	8
Area license	157	159	158	156
Total	1,330	1,285	1,314	1,259
<b>System-wide (b)</b>				
IHOP sales percentage change (c)	7.8%	6.2%	6.9%	7.4%
IHOP same-store sales percentage change (d)	3.7%	0.4%	2.2%	2.5%
<b>Franchise (b)</b>				
IHOP sales percentage change (c)	8.3%	5.9%	7.1%	7.5%
IHOP same-store sales percentage change (d)	3.7%	0.5%	2.2%	2.5%
<b>Company</b>				
IHOP sales percentage change (c)	0.8%	51.5%	26.0%	(2.7)%

- (a) "Effective restaurants" are the number of restaurants in a given fiscal period adjusted to account for restaurants open for only a portion of the period. Information is presented for all effective restaurants in the IHOP system, which includes restaurants owned by the Company as well as those owned by franchisees and area licensees.
- (b) "System-wide sales" are retail sales at IHOP restaurants operated by franchisees, area licensees and the Company, as reported to the Company. IHOP franchise restaurant sales were \$522.0 million and \$2.1 billion for the fourth quarter and fiscal year ended December 31, 2007, respectively, and sales at IHOP area license restaurants were \$51.9 million and \$211.9 million for the fourth quarter and fiscal year ended December 31, 2007, respectively. Franchise restaurant retail sales are sales recorded at restaurants that are owned by franchisees and area licensees and are not attributable to the Company. Franchise restaurant retail sales are useful in analyzing our franchise revenues because franchisees and area licenses pay us royalties and other fees that are generally based on a percentage of their sales. Sales of restaurants that are owned by franchisees and area licenses are not attributable to the Company.
- (c) "Sales percentage change" reflects, for each category of restaurants, the percentage change in sales in any given fiscal period compared to the prior fiscal period for all restaurants in that category.
- (d) "Same-store sales percentage change" reflects the percentage change in sales, in any given fiscal period compared to the prior fiscal period, for restaurants that have been operated throughout both fiscal periods that are being compared and have been open for at least 18 months. Because of new unit openings and store closures, the restaurants open throughout both fiscal periods being compared will be different from period to period. Same-store sales percentage change does not include data on IHOP restaurants located in Florida.

**IHOP CORP. AND SUBSIDIARIES**  
**IHOP RESTAURANT DEVELOPMENT AND FRANCHISING ACTIVITY**  
(Unaudited)

The following table summarizes IHOP restaurant development and franchising activity:

	Three Months Ended December 31,		Fiscal Year Ended December 31,	
	2007	2006	2007	2006
<b>IHOP Restaurant Development Activity</b>				
Beginning of period	1,328	1,278	1,302	1,242
New openings				
Company-developed	—	1	—	4
Franchisee-developed	22	22	57	57
International franchisee-developed	—	—	2	—
Area license	1	2	1	8
Total new openings	23	25	60	69
Closings				
Company	(1)	—	(2)	—
Franchise	(6)	(1)	(12)	(8)
Area license	—	—	(4)	(1)
End of period	1,344	1,302	1,344	1,302
Summary-end of period				
Franchise	1,176	1,132	1,176	1,132
Company	11	10	11	10
Area license	157	160	157	160
Total	1,344	1,302	1,344	1,302
<b>IHOP Restaurant Franchising Activity</b>				
Franchisee-developed	22	22	57	57
International franchisee-developed	—	—	2	—
Rehabilitated and refranchised	—	1	4	9
Total restaurants franchised	22	23	63	66
Reacquired by the Company	(1)	(1)	(7)	(8)
Closed	(6)	(1)	(12)	(8)
Net addition	15	21	44	50

**IHOP CORP. AND SUBSIDIARIES**  
**APPLEBEE'S RESTAURANT DATA**  
(Unaudited)

**Pro Forma Comparison—Applebee's**

The 2007 Pro Forma information includes the 11-month data from Applebee's prior to the acquisition date of November 29, 2007 and the one-month data of Applebee's subsequent to the acquisition date. The 2006 Predecessor information represents data derived from Applebee's prior to the acquisition date.

**Restaurant Data**

The following table sets forth the number of effective restaurants in the Applebee's system and information regarding the percentage change in sales at those restaurants compared to the same period in the prior year.

	Three Months Ended December 31,		Fiscal Year Ended December 31,	
	2007	2006	2007	2006
	Pro Forma	Predecessor	Pro Forma	Predecessor
<b>Applebee's Restaurant Data</b>				
Effective restaurants (a)				
Franchise	1,449	1,388	1,429	1,353
Company	509	517	513	506
Total	<u>1,958</u>	<u>1,905</u>	<u>1,942</u>	<u>1,859</u>
<b>System-wide (b)</b>				
Applebee's domestic sales percentage change (c)(e)	(7.0)%	14.9%	(0.2)%	8.4%
Applebee's domestic same-store sales percentage change (d)(e)	(2.9)%	(1.1)%	(2.1)%	(0.6)%
<b>Franchise (b)</b>				
Applebee's domestic sales percentage change (c)(e)	(6.7)%	15.0%	0.1%	7.6%
Applebee's domestic same-store sales percentage change (d)(e)	(2.9)%	(1.0)%	(2.0)%	(0.5)%
<b>Company</b>				
Applebee's sales percentage change (c)(e)	(7.7)%	14.6%	(0.9)%	10.6%
Applebee's same-store sales percentage change (d)(e)	(2.8)%	(1.4)%	(2.2)%	(1.0)%

- (a) "Effective restaurants" are the number of restaurants in a given fiscal period adjusted to account for restaurants open for only a portion of the period. Information is presented for all effective restaurants in the Applebee's system, which includes restaurants owned by Applebee's as well as those owned by franchisees.
- (b) "System-wide sales" are retail sales at Applebee's restaurants operated by franchisees, area licensees and Applebee's, as reported to the Company. The Company acquired Applebee's International, Inc. on November 29, 2007. Applebee's system-wide sales information includes the full year. Domestic franchise restaurant sales for Applebee's restaurants were \$803.3 million and \$3.3 billion for the fourth quarter and fiscal year ended December 31, 2007, respectively. Domestic franchise restaurant sales for Applebee's restaurants in the 2007 period subsequent to the acquisition date were \$319.5 million. Franchise restaurant retail sales are sales recorded at restaurants that are owned by franchisees and area licensees and are not attributable to the Company. Franchise restaurant retail sales are useful in analyzing our franchise revenues because franchisees and area licenses pay us royalties and other fees that are generally based on a percentage of their sales. Sales of restaurants that are owned by franchisees and area licenses are not attributable to the Company.
- (c) "Sales percentage change" reflects, for each category of restaurants, the percentage change in sales in any given fiscal period compared to the prior fiscal period for all restaurants in that category. The sales percentage changes for Applebee's restaurants for the three months ended December 31, 2007 and 2006 were impacted by a 14<sup>th</sup> week in 2006. The sales percentage changes for Applebee's restaurants for the fiscal years ended December 31, 2007 and 2006 were impacted by a 53<sup>rd</sup> week in 2006. In addition, all periods for company-operated Applebee's restaurants exclude the impact of discontinued operations.
- (d) "Same-store sales percentage change" reflects the percentage change in sales, in any given fiscal period compared to the prior fiscal period, for restaurants that have been operated throughout both fiscal periods that are being compared and have been open for at least 18 months. Because of new unit openings and store closures, the restaurants open throughout both fiscal periods being compared will be different from period to period.
- (e) These amounts represent changes for Applebee's restaurants for the full fiscal year. We acquired Applebee's on November 29, 2007. The change in Applebee's store sales and same-store sales was (5.1)% and (4.5)%, respectively, for the five-week period in 2007 subsequent to the acquisition date. The change in domestic franchise restaurant store sales and same-store sales, as reported to the Company, was (2.4)% and (5.0)%, respectively, for the five-week period in 2007 subsequent to the acquisition date. The change in domestic system store sales was (3.1)% and (4.8)%, respectively, for the five-week period in 2007 subsequent to the acquisition date.

**IHOP CORP. AND SUBSIDIARIES**  
**APPLEBEE'S RESTAURANT DEVELOPMENT AND FRANCHISING ACTIVITY**  
(Unaudited)

The following table summarizes Applebee's restaurant development and franchising activity:

	Three Months Ended December 31,		Fiscal Year Ended December 31,	
	2007	2006	2007	2006
	Pro Forma	Predecessor	Pro Forma	Predecessor
<b>Applebee's Restaurant Development Activity</b>				
Beginning of period	1,953	1,884	1,930	1,804
New openings				
Company-developed	2	10	14	35
Franchisee-developed	24	41	66	108
Total new openings	26	51	80	143
Closings				
Company	(1)	(1)	(24)	(4)
Franchise	(2)	(4)	(10)	(13)
End of period	1,976	1,930	1,976	1,930
Summary-end of period				
Franchise	1,465	1,409	1,465	1,409
Company	511	521	511	521
Total	1,976	1,930	1,976	1,930
<b>Applebee's Restaurant Franchising Activity</b>				
Franchisee-developed	14	32	44	90
International franchisee-developed	10	9	22	18
Total restaurants franchised	24	41	66	108
Reacquired by the Company	—	—	—	(4)
Closed	(2)	(4)	(10)	(13)
Net addition	22	37	56	91

**IHOP CORP. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
(In thousands, except share amounts)

	December 31, 2007 (Unaudited)	December 31, 2006
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 26,838	\$ 19,516
Restricted cash	128,138	—
Short-term investments, at market value	300	—
Receivables, net	115,335	45,571
Inventories	13,280	396
Prepaid income taxes	30,695	3,320
Prepaid expenses	30,831	1,553
Deferred income taxes	21,862	5,417
Assets held for sale	60,347	—
Current assets related to discontinued operations	6,052	—
Total current assets	<u>433,678</u>	<u>75,773</u>
Non-current restricted cash	57,962	—
Restricted assets related to captive insurance subsidiary	10,518	—
Long-term receivables	288,452	302,088
Property and equipment, net	1,139,616	309,737
Goodwill	730,728	10,767
Other intangible assets, net	1,011,457	—
Other assets	156,193	67,885
Non-current assets related to discontinued operations	2,558	—
Total assets	<u>\$ 3,831,162</u>	<u>\$ 766,250</u>
<b>Liabilities and Stockholders' Equity</b>		
Current liabilities		
Current maturities of long-term debt	\$ —	\$ 19,738
Accounts payable	99,019	14,689
Accrued employee compensation and benefits	56,795	13,359
Deferred revenue	76,802	—
Accrued financing costs	63,045	1,601
Deferred compensation	21,236	—
Accrued interest payable	15,240	2,498
Other accrued expenses	49,203	9,600
Total current liabilities	<u>381,340</u>	<u>61,485</u>
Long-term debt, less current maturities	2,263,887	94,468
Capital lease obligations, less current maturities	168,242	170,412
Deferred income taxes	504,865	76,017
Other liabilities	113,103	74,655
Non-current liabilities related to discontinued operations	3,302	—
Commitments and contingencies		
Preferred stock, Series A, \$1 par value, 220,000 shares authorized; 190,000 shares issued and outstanding	187,050	—
Stockholders' equity		
Preferred stock, Series B, \$1 par value, 10,000,000 shares authorized; 35,000 shares issued and outstanding	35	—
Common stock, \$.01 par value, 40,000,000 shares authorized; 2007: 23,359,664 shares issued and 17,105,469 shares outstanding; 2006: 22,818,007 shares issued and 17,873,548 shares outstanding	230	227
Additional paid-in capital	184,710	131,748
Retained earnings	338,790	358,975
Accumulated other comprehensive loss	(36,738)	(133)
Treasury stock, at cost (2007: 6,254,195 shares; 2006: 4,944,459 shares)	(277,654)	(201,604)
Total stockholders' equity	<u>209,373</u>	<u>289,213</u>
Total liabilities and stockholders' equity	<u>\$ 3,831,162</u>	<u>\$ 766,250</u>

**IHOP CORP. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(In thousands)  
(Unaudited)

	Fiscal Year Ended December 31,	
	2007	2006
<b>Cash flows from operating activities</b>		
Net (loss) income	\$ (480)	\$ 44,553
Adjustments to reconcile net (loss) income to cash flows provided by operating activities		
Depreciation and amortization	31,829	20,050
Debt extinguishment and other costs	2,223	—
Loss on derivative financial instrument	62,131	—
Impairment and closure charges	4,381	43
Deferred income taxes	(31,324)	6,304
Stock-based compensation expense	6,958	3,911
Tax benefit from stock-based compensation	3,476	1,720
Excess tax benefit from stock-based compensation	(2,693)	(1,720)
Gain on sale of land	(98)	—
Changes in operating assets and liabilities		
Receivables	(22,479)	(2,524)
Inventories	512	141
Prepaid expenses	(17,147)	(4,975)
Accounts payable	37,266	(394)
Accrued employee compensation and benefits	(21,868)	2,614
Deferred revenue	43,685	—
Other accrued expenses	13,553	(3,422)
Loss reserve and unearned premiums related to captive insurance subsidiary	(613)	—
Other	(2,989)	(1,442)
Cash flows provided by operating activities	<u>106,323</u>	<u>64,859</u>
<b>Cash flows from investing activities</b>		
Additions to property and equipment	(11,871)	(9,426)
Acquisition of business, net of cash acquired	(1,943,567)	—
Additions and reductions to long-term receivables	1,538	(159)
Principal receipts from notes and equipment contracts receivable	16,617	17,781
Investment in captive insurance subsidiary	345	—
Additions to assets held for sale	(688)	(594)
Property insurance proceeds, net	(636)	1,694
Proceeds from sale of property and equipment	870	—
Cash flows (used in) provided by investing activities	<u>(1,937,392)</u>	<u>9,296</u>
<b>Cash flows from financing activities</b>		
Proceeds from issuance of long-term debt	2,296,216	—
Repayment of long-term debt	(268,199)	(19,568)
Payment of debt issuance costs	(138,021)	(925)
Prepayment penalties on early debt extinguishment	(1,219)	—
Principal payments on capital lease obligations	(5,364)	(4,088)
Dividends paid	(17,293)	(18,138)
Issuance of preferred stock	222,800	—
Purchase of treasury stock, net	(76,050)	(42,695)
Proceeds from stock options exercised	8,928	5,944
Excess tax benefit from stock-based compensation	2,693	1,720
Restricted cash related to securitization	(186,100)	—
Cash flows provided by (used in) financing activities	<u>1,838,391</u>	<u>(77,750)</u>
Net change in cash and cash equivalents	7,322	(3,595)
Cash and cash equivalents at beginning of year	19,516	23,111
Cash and cash equivalents at end of year	<u>\$ 26,838</u>	<u>\$ 19,516</u>

**IHOP CORP. AND SUBSIDIARIES**  
**NON-GAAP FINANCIAL MEASURES**  
(In thousands, except per share amounts)  
(Unaudited)

**Reconciliation of (i) net (loss) income available to common stockholders to (ii) net income available to common stockholders excluding the impact of a loss on the undesignated hedge and early debt extinguishment costs, and related per share data:**

	Three Months Ended December 31,		Fiscal Year Ended December 31,	
	2007	2006	2007	2006
Net (loss) income available to common stockholders, as reported	\$ (16,049)	\$ 10,330	\$ (2,222)	\$ 44,553
Loss on the undesignated hedge	26,513	—	62,131	—
Early debt extinguishment costs	—	—	2,223	—
Income tax benefit	(10,379)	—	(25,193)	—
Net income available to common stockholders, as adjusted	<u>\$ 85</u>	<u>\$ 10,330</u>	<u>\$ 36,939</u>	<u>\$ 44,553</u>
Diluted net income available to common stockholders per share:				
Net (loss) income available to common stockholders per share, as reported	\$ (0.94)	\$ 0.57	\$ (0.13)	\$ 2.43
Loss on the undesignated hedge per share	1.56	—	3.60	—
Early debt extinguishment costs per share	—	—	0.13	—
Income tax benefit per share	(0.61)	—	(1.46)	—
Diluted net income available to common stockholders per share, as adjusted	<u>\$ 0.01</u>	<u>\$ 0.57</u>	<u>\$ 2.14</u>	<u>\$ 2.43</u>



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FOR IMMEDIATE RELEASE

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**IHOP CORP. PROVIDES FINANCIAL PERFORMANCE GUIDANCE FOR FISCAL 2008**

***Key Performance Benchmarks to Show Continued Strength of IHOP Brand and  
Applebee's Business Model Transformation and Brand Turnaround***

**GLENDALE, Calif., February 27, 2008** — IHOP Corp. (NYSE: IHP) today provided financial guidance and highlighted key operational and financial benchmarks that will drive the performance of its IHOP and Applebee's businesses in fiscal 2008.

The Company expects to generate consolidated cash from operations of approximately \$100 million in fiscal 2008. Consolidated cash from operations is expected to be augmented by approximately \$17 million from the structural run-off of the IHOP business unit's long-term notes receivable in fiscal 2008. IHOP Corp. expects consolidated capital expenditures to be approximately \$25 million in fiscal 2008. In fiscal 2008, the Company expects to generate approximately \$92 million in consolidated free cash flow, or \$5.11 per diluted share. See "References to Non-GAAP Information" below.

Julia A. Stewart, IHOP Corp.'s chairman and chief executive officer, said, "The primary financial goal of the Applebee's acquisition was to realize the free cash flow potential of the business by transitioning its model to a more highly franchised one and successfully re-energizing the brand. For this reason, we encourage investors to focus not only on critical operational metrics like same-store sales growth and new franchise restaurant development, but also to focus on the consolidated free cash flow performance of our business in 2008 and beyond. This measurement is the critical element of our investor proposition as we expect to significantly reduce capital expenditures and improve cash performance of the Applebee's business over time.

"We already have successfully accomplished this type of transformation with the IHOP business. In 2008, we expect to see a continuation of the steady, predictable financial results from IHOP that have been the hallmark of our performance over the past several years," Stewart concluded.

Additionally, the Company expects to generate between \$480 and \$490 million in after-tax cash proceeds with its plans to franchise approximately 100 company-operated Applebee's restaurants and the sale leaseback of approximately 190 company-owned Applebee's locations as well as Applebee's Restaurant Support Center headquartered in Lenexa, Kansas. The uses of cash in fiscal 2008 include approximately \$450 million in repayment of the Company's consolidated funded debt, approximately \$70 million in unpaid transaction related expenses associated with the acquisition of Applebee's, approximately \$36 million in dividend payments to shareholders of common and preferred stock as well as consolidated capital expenditure needs note earlier.

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## Key Performance Benchmarks

The Company highlighted key performance benchmarks addressing its ability to continue the momentum of the IHOP brand and the successful transformation of Applebee's business model and revitalization of the brand. These benchmarks include:

- The sale of approximately 100 company-operated Applebee's restaurants in fiscal 2008. This is expected to generate after-tax cash proceeds in the range of \$90 to \$100 million this year. In addition, the Company's objective is to conclude fiscal 2008 with as many as 60 additional purchase commitments of Applebee's company-operated restaurants to close in 2009.
- The sale-leaseback of approximately 190 company-owned Applebee's restaurant locations as well as its Restaurant Support Center. These actions are expected to generate after-tax cash proceeds of approximately \$350 million and approximately \$40 million, respectively.
- Continued new franchise restaurant development within both the IHOP and Applebee's systems. The Company expects franchisees and its area licensee to open between 65 and 70 IHOP restaurants, primarily in the United States, in fiscal 2008. The Company also expects Applebee's franchise restaurant expansion to continue with approximately 50 to 65 new Applebee's planned for development by franchisees, 30 to 40 of which are expected to be developed in the United States and 20 to 25 internationally. Applebee's expects to develop no more than two company restaurants this year as it discontinues company restaurant development.
- The generation of positive same-store sales growth. The Company expects same-store sales for the IHOP system to grow between 2% and 4% for fiscal 2008. The Company also expects same-store sales for the Applebee's system to grow between 1% and 2% for fiscal 2008.

## Performance Guidance by Business Unit

The Company provided the following additional financial performance guidance for its IHOP and Applebee's business units, as well as IHOP Corp., the parent company, for fiscal 2008:

- **IHOP:** The Company expects IHOP's capital expenditures to range between \$4 and \$6 million, while G&A spending is expected to range between \$53 and \$57 million.
- **Applebee's:** The Company expects to significantly reduce Applebee's capital expenditures to range between \$12 and \$16 million as it discontinues the development of company-operated Applebee's restaurants. G&A spending is expected to range between \$95 and \$100 million, excluding \$12 million in expected retention and severance costs. This reflects the benefit of the corporate reorganization completed to date as well as an initial expense reduction anticipated in conjunction with the planned franchising of Applebee's company-operated restaurants in fiscal 2008.
- **The Parent Company:** The Company expects corporate G&A to range between \$38 and \$42 million, primarily reflecting the shift of certain overhead from the business units to the corporate level. Corporate capital expenditures are expected to range between \$7 and \$8 million.

## **Investor Conference Call Today**

IHOP Corp. will host an investor conference call to discuss its fiscal 2008 financial performance guidance as well as fourth quarter and fiscal 2007 financial results today, Wednesday, February 27, 2008, at 11:00 a.m. Eastern Time (8:00 a.m. Pacific Time). To participate on the call, please dial (888) 680-0860 and reference pass code 40886137. A live webcast of the call will be available on IHOP's Web site at [www.ihop.com](http://www.ihop.com), and may be accessed by visiting Calls & Presentations under the site's Investor Information section. Participants should allow approximately ten minutes prior to the call's start time to visit the site and download any streaming media software needed to listen to the webcast. A telephonic replay of the call may be accessed through March 5, 2008 by dialing 888-286-8010 and referencing pass code 10840728. An online archive of the webcast also will be available on the Investor Information section of IHOP's Web site.

## **About IHOP Corp.**

Based in Glendale, California, IHOP Corp. franchises and operates restaurants under the International House of Pancakes, or IHOP, and the Applebee's Neighborhood Grill & Bar brands. With more than 3,300 restaurants combined, IHOP Corp. is the largest full-service restaurant company in the world. IHOP Corp.'s common stock is listed on the NYSE under the symbol "IHP." For more information on IHOP Corp., visit the Investor Relations section of the Company's Web site located at [www.ihop.com](http://www.ihop.com).

## **Forward-Looking Statements**

There are forward-looking statements contained in this news release. They use such words as "may," "will," "expect," "believe," "plan," or other similar terminology, and include statements regarding the strategic and financial benefits of the acquisition of Applebee's International, Inc., expectations regarding integration and cost savings, and other financial guidance. These statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results to be materially different than those expressed or implied in such statements. These factors include, but are not limited to: the implementation of the Company's strategic growth plan; the availability of suitable locations and terms for the sites designated for development; the ability of franchise developers to fulfill their commitments to build new restaurants in the numbers and time frames covered by their development agreements; legislation and government regulation including the ability to obtain satisfactory regulatory approvals; risks associated with executing the Company's strategic plan for Applebee's; risks associated with the Company's incurrence of significant indebtedness to finance the acquisition; the failure to realize the synergies and other perceived advantages resulting from the acquisition; costs and potential litigation associated with the acquisition; the ability to retain key personnel after the acquisition; conditions beyond the Company's control such as weather, natural disasters, disease outbreaks, epidemics or pandemics impacting the Company's customers or food supplies or acts of war or terrorism; availability and cost of materials and labor; cost and availability of capital; competition; continuing acceptance of the IHOP, International House of Pancakes and Applebee's brands and concepts by guests and franchisees; the Company's overall marketing, operational and financial performance; economic and political conditions; adoption of new, or changes in, accounting policies and practices; and other factors discussed from time to time in the Company's news releases, public statements and/or filings with the Securities and Exchange Commission, especially the "Risk Factors" sections of Annual and Quarterly Reports on Forms 10-K and 10-Q, as well as releases, statements and SEC filings by Applebee's International, Inc. prior to its acquisition by the Company. Forward-looking information is provided by IHOP Corp. pursuant to the safe harbor

established under the Private Securities Litigation Reform Act of 1995 and should be evaluated in the context of these factors. In addition, the Company disclaims any intent or obligation to update these forward-looking statements.

#### References to Non-GAAP Information

This press release includes references to the non-GAAP financial measures “free cash flow” and “free cash flow per share.” The Company defines “free cash flow” for a given period as cash provided by operating activities, plus receipts from notes and equipment contracts receivable (“long-term notes receivable”), less capital expenditures. The Company defines “free cash flow per share” for a given period as free cash flow for that period, divided by the weighted average shares of common stock on a fully diluted basis assumed outstanding for the period. Management utilizes free cash flow to determine the amount of cash remaining for general corporate and strategic purposes after the receipts from long-term notes receivable, and the funding of operating activities and capital expenditures. Management believes this information is helpful to investors to determine the Company’s cash available for these purposes. Free cash flow and free cash flow per share are supplemental non-GAAP financial measures and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with generally accepted accounting principles.

The following table reconciles the Company’s cash provided by operating activities to free cash flow for the Company’s fiscal 2008 performance guidance:

	<u>Fiscal 2008 Guidance</u>	
	<u>(in millions except</u>	
	<u>per share amounts)</u>	
Cash flows from operating activities	\$	100
Receipts from long term notes receivable		17
Capital expenditures		(25)
Free cash flow	\$	92
Free cash flow per share	\$	5.11*

\* Assumes weighted average fully diluted shares outstanding for the period of approximately 18.0 million