# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM	10-Q
(Mark One)	2 OD 15/4) OF THE SECUDITIES EVOLUNCE ACT
☑ QUARTERLY REPORT PURSUANT TO SECTION 1  OF 1024	3 OR 15(d) OF THE SECURITIES EXCHANGE ACT
OF 1934  For the quarterly period en	nded September 30, 2014
OR	
	13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF
1934  For the transition paried for	to to
For the transition period fi	rom to
Commission File Nu	mber 001-15283
DineEqui	itv. Inc.
(Exact name of registrant as	
Delaware	
(State or other jurisdiction of incorporation or organization)	95-3038279 (I.R.S. Employer Identification No.)
450 North Brand Boulevard,	01202 1002
Glendale, California (Address of principal executive offices)	<b>91203-1903</b> (Zip Code)
(i. i.d. i.	(E.P 2000)
(818) 240 (Registrant's telephone num	
Indicate by check mark whether the registrant (1) has filed all reports require during the preceding 12 months (or for such shorter period that the registrant was requirements for the past 90 days. Yes ⊠ No □	
Indicate by check mark whether the registrant has submitted electronically a required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§2: period that the registrant was required to submit and post such files). Yes 🗵 No	32.405 of this chapter) during the preceding 12 months (or for such shorter
Indicate by check mark whether the registrant is a large accelerated filer, an definitions of "large accelerated filer," "accelerated filer," and "smaller reporting	accelerated filer, a non-accelerated filer, or a smaller reporting company. See company" in Rule 12b-2 of the Exchange Act. (Check one):
Large accelerated filer ⊠	Accelerated filer □
Non-accelerated filer □	Smaller reporting company □
(Do not check if a smaller reporting company)	
Indicate by check mark whether the registrant is a shell company (as defined	in Rule 12b-2 of the Exchange Act). Yes □ No ⊠
Indicate the number of shares outstanding of each of the issuer's classes of co	ommon stock, as of the latest practicable date.
Class	Outstanding as of October 24, 2014
Common Stock, \$0.01 par value	18,954,883
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# PART I. FINANCIAL INFORMATION

# Item 1. Financial Statements.

# DineEquity, Inc. and Subsidiaries Consolidated Balance Sheets (In thousands, except share and per share amounts)

	September 30, 2014			cember 31, 2013
		(Unaudited)		
Assets				
Current assets:				105011
Cash and cash equivalents	\$	132,859	\$	106,011
Receivables, net		91,292		144,137
Prepaid gift cards		41,125		49,223
Prepaid income taxes		22.51.7		4,708
Deferred income taxes		32,517		23,853
Other current assets		10,788		3,650
Total current assets		308,581		331,582
Long-term receivables, net		186,079		197,153
Property and equipment, net		252,673		274,295
Goodwill		697,470		697,470
Other intangible assets, net		785,078		794,057
Other assets, net		112,877		110,085
Total assets	\$	2,342,758	\$	2,404,642
Liabilities and Stockholders' Equity				
Current liabilities:				
Current maturities of long-term debt	\$	4,720	\$	4,720
Accounts payable		35,244		40,050
Gift card liability		100,688		171,955
Accrued employee compensation and benefits		17,282		24,956
Accrued interest payable		31,618		13,575
Income taxes payable		14,829		
Current maturities of capital lease and financing obligations		13,215		12,247
Other accrued expenses		34,669		16,770
Total current liabilities		252,265		284,273
Long-term debt, net (less current maturities)		1,202,759		1,203,517
Capital lease obligations (less current maturities)		101,832		111,707
Financing obligations (less current maturities)		42,565		48,843
Deferred income taxes		328,267		341,578
Other liabilities		97,695		99,545
Total liabilities		2,025,383		2,089,463
Commitments and contingencies				
Stockholders' equity:				
Common stock, \$0.01 par value, shares: 40,000,000 authorized; September 30, 2014 - 25,251,933 issued, 18,957,602 outstanding; December 31, 2013 - 25,299,315 issued, 19,040,890 outstanding		253		253
Additional paid-in-capital		278,213		274,202
Retained earnings		352,685		336,578
Accumulated other comprehensive loss		(65)		(164)
Treasury stock, at cost; shares: September 30, 2014 - 6,294,331; December 31, 2013 - 6,258,425		(313,711)		(295,690)
Total stockholders' equity		317,375		315,179
Total liabilities and stockholders' equity	\$	2,342,758	\$	2,404,642

See the accompanying Notes to Consolidated Financial Statements.

# DineEquity, Inc. and Subsidiaries Consolidated Statements of Comprehensive Income (In thousands, except per share amounts) (Unaudited)

		Three Months Ended September 30,				Nine Months Ended September 30,				
		2014		2013		2014		2013		
Segment Revenues:										
Franchise and restaurant revenues	\$	129,334	\$	127,137	\$	387,573	\$	379,619		
Rental revenues		30,761		30,990		92,223		92,724		
Financing revenues		2,758		3,156		10,779		10,223		
Total segment revenues		162,853		161,283		490,575		482,566		
Segment Expenses:										
Franchise and restaurant expenses		47,570		44,091		135,403		130,875		
Rental expenses		23,654		24,149		71,173		72,953		
Financing expenses		_				825		245		
Total segment expenses		71,224		68,240		207,401		204,073		
Gross segment profit	·	91,629		93,043		283,174		278,493		
General and administrative expenses		33,835		35,331		102,836		105,004		
Interest expense		24,984		24,979		74,895		75,230		
Amortization of intangible assets		3,071		3,072		9,212		9,212		
Closure and impairment charges, net		192		(392)		1,029		770		
Loss on extinguishment of debt		1		_		13		36		
Debt modification costs		_		_		_		1,296		
(Gain) loss on disposition of assets		(205)		(72)		592		(326)		
Income before income tax provision		29,751		30,125		94,597		87,271		
Income tax provision		(10,864)		(11,395)		(35,719)	_	(33,365)		
Net income		18,887		18,730		58,878		53,906		
Other comprehensive (loss) income, net of tax:										
Adjustment to unrealized loss on available-for-sale investments		_		_		107		_		
Foreign currency translation adjustment		(9)		3		(8)		(5)		
Total comprehensive income	\$	18,878	\$	18,733	\$	58,977	\$	53,901		
Net income available to common stockholders:										
Net income	\$	18,887	\$	18,730	\$	58,878	\$	53,906		
Less: Net income allocated to unvested participating restricted stock		(279)		(296)		(927)		(925)		
Net income available to common stockholders	\$	18,608	\$	18,434	\$	57,951	\$	52,981		
Net income available to common stockholders per share:										
Basic	\$	0.99	\$	0.98	\$	3.09	\$	2.80		
Diluted	\$	0.99	\$	0.97	\$	3.06	\$	2.76		
Weighted average shares outstanding:	<u> </u>						_			
Basic		18,703		18,831		18,757		18,898		
	_	18,890	_	19,085	_	-	_	19,166		
Diluted	_	10,090	_	19,083	_	18,964	_	19,100		
Dividends declared per common share	\$	0.75	\$	0.75	\$	2.25	\$	2.25		
Dividends declared per common share			÷		_		<u> </u>			
Dividends paid per common share	\$	0.75	\$	0.75	\$	2.25	\$	2.25		

See the accompanying Notes to Consolidated Financial Statements.

# DineEquity, Inc. and Subsidiaries Consolidated Statements of Cash Flows (In thousands) (Unaudited)

				nths Ended mber 30,			
		2014		2013			
Cash flows from operating activities:			•				
Net income	\$	58,878	\$	53,906			
Adjustments to reconcile net income to cash flows provided by operating activities:							
Depreciation and amortization		26,237		26,516			
Non-cash interest expense		5,021		4,635			
Deferred income taxes		(21,947)		(16,007)			
Non-cash stock-based compensation expense		7,432		7,081			
Tax benefit from stock-based compensation		4,008		3,001			
Excess tax benefit from share-based compensation		(4,635)		(1,985)			
Loss (gain) on disposition of assets		592		(326)			
Debt modification costs		_		1,296			
Other		(1,155)		697			
Changes in operating assets and liabilities:							
Receivables, net		54,237		41,698			
Current income tax receivables and payables		19,975		7,232			
Prepaid expenses and other current assets		5,909		16,054			
Accounts payable		(5,657)		2,650			
Accrued employee compensation and benefits		(7,674)		(4,372)			
Gift card liability		(71,268)		(68,493)			
Other accrued expenses		32,474		29,231			
Cash flows provided by operating activities		102,427		102,814			
Cash flows from investing activities:							
Additions to property and equipment		(5,530)		(4,547)			
Proceeds from sale of property and equipment		681		_			
Principal receipts from notes, equipment contracts and other long-term receivables		10,252		10,254			
Other		1		282			
Cash flows provided by investing activities		5,404		5,989			
Cash flows from financing activities:		·					
Repayment of long-term debt		(3,600)		(2,400)			
Payment of debt modification costs		_		(1,296)			
Principal payments on capital lease and financing obligations		(8,484)		(7,515)			
Repurchase of DineEquity common stock		(30,006)		(24,663)			
Dividends paid on common stock		(42,733)		(43,170)			
Repurchase of restricted stock		(2,931)		(3,209)			
Proceeds from stock options exercised		7,392		5,585			
Excess tax benefit from share-based compensation		4,635		1,985			
Change in restricted cash		(4,948)		(3,122)			
Other		(308)		(5,122)			
Cash flows used in financing activities	<u></u>	(80,983)		(77,805)			
		_ ` ′ ′		30,998			
Net change in cash and cash equivalents		26,848					
Cash and cash equivalents at beginning of period		106,011		64,537			
Cash and cash equivalents at end of period	\$	132,859	\$	95,535			
Supplemental disclosures:							
Interest paid in cash	\$	62,369	\$	58,751			
Income taxes paid in cash	\$	34,372	\$	39,084			

See the accompanying Notes to Consolidated Financial Statements.

#### 1. General

The accompanying unaudited consolidated financial statements of DineEquity, Inc. (the "Company") have been prepared in accordance with United States generally accepted accounting principles ("U.S. GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. The operating results for the nine months ended September 30, 2014 are not necessarily indicative of the results that may be expected for the twelve months ending December 31, 2014.

The consolidated balance sheet at December 31, 2013 has been derived from the audited consolidated financial statements at that date, but does not include all of the information and footnotes required by U.S. GAAP for complete financial statements.

These consolidated financial statements should be read in conjunction with the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2013.

#### 2. Basis of Presentation

The Company's fiscal quarters end on the Sunday closest to the last day of each quarter. For convenience, the fiscal quarters of each year are referred to as ending on March 31, June 30, September 30 and December 31. The first quarter of fiscal 2014 began December 30, 2013 and ended on March 30, 2014; the second and third quarters of fiscal 2014 ended on June 29, 2014 and September 28, 2014, respectively. The first quarter of fiscal 2013 began December 31, 2012 and ended on March 31, 2013; the second and third quarters of fiscal 2013 ended on June 30, 2013 and September 29, 2013, respectively.

The accompanying consolidated financial statements include the accounts of the Company and its subsidiaries that are consolidated in accordance with U.S. GAAP. All intercompany balances and transactions have been eliminated.

The preparation of financial statements in conformity with U.S. GAAP requires the Company's management to make assumptions and estimates that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. On an ongoing basis, the Company evaluates its estimates, including those related to provisions for doubtful accounts, legal contingencies, income taxes, long-lived assets, and the valuation of goodwill and intangible assets. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances. Actual results could differ from those estimates.

# 3. Accounting Policies

## Accounting Standards Adopted in the Current Fiscal Year

In February 2013, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2013-04, Obligations Resulting from Joint and Several Liability Arrangements for Which the Total Amount of the Obligation Is Fixed at the Reporting Date ("ASU 2013-04"). The amendments in ASU 2013-04 require an entity to measure obligations resulting from joint and several liability arrangements as the amount the entity agreed to pay on the basis of the arrangement among its co-obligors plus the amount an entity expects to pay on behalf of co-obligors. ASU 2013-04 also requires an entity to disclose the nature, amount and other information about each obligation or group of similar obligations. The adoption of ASU 2013-04 as of January 1, 2014 did not have an impact on the Company's consolidated financial statements.

In July 2013, the FASB issued ASU No. 2013-11, *Income Taxes - Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists* ("ASU 2013-11"). ASU 2013-11 provides guidance on the financial statement presentation of an unrecognized tax benefit, as either a reduction of a deferred tax asset or as a liability, when a net operating loss carryforward, similar tax loss, or a tax credit carryforward exists. The adoption of ASU 2013-11 as of January 1, 2014 did not have a material impact on the Company's consolidated financial statements.

#### 3. Accounting Policies (Continued)

#### Newly Issued Accounting Standards Not Yet Adopted

In April 2014, the FASB issued ASU No. 2014-08, Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity ("ASU 2014-08"). The amendments in ASU 2014-08 change the criteria for the reporting of discontinued operations. Under ASU 2014-08, only disposals resulting in a strategic shift that will have a major effect on an entity's operations and financial results will be reported as discontinued operations. ASU 2014-08 also removes the requirement under current U.S. GAAP that an entity not have any significant continuing involvement in the operations of the component after disposal to qualify for reporting of the disposal as a discontinued operation. The Company will be required to apply the provisions of ASU 2014-08 prospectively to all disposals of components beginning with its first fiscal quarter of 2015. Early adoption is permitted for any disposal transaction not previously reported.

In May 2014, the FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers* ("ASU 2014-09"). The core principle of ASU 2014-09 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU 2014-09 also requires additional disclosures about the nature, amount, timing and uncertainty of revenue and cash flows arising from customer contracts. The Company will be required to apply the provisions of ASU 2014-09 beginning with its first fiscal quarter of 2017, either retrospectively to each period presented or as a cumulative-effect adjustment as of the date of adoption; early adoption is not permitted.

The guidance in ASU 2014-09 supersedes nearly all of the existing general revenue recognition guidance under U.S. GAAP as well as most industry-specific revenue recognition guidance, including guidance with respect to revenue recognition by franchisors. The Company believes the recognition of the majority of its revenues, including franchise royalty revenues, sales of IHOP pancake and waffle dry mix and retail sales at company-operated restaurants will not be affected by ASU 2014-09. Additionally, lease rental revenues are not within the scope of ASU 2014-09 guidance. The Company is currently evaluating the effect that ASU 2014-09 will have on its financial statements and related disclosures and which method of adoption will be used.

The Company reviewed all other newly issued accounting pronouncements and concluded that they either are not applicable to the Company or are not expected to have a material effect on the Company's consolidated financial statements as a result of future adoption.

#### 4. Long-Term Debt

Long-term debt consisted of the following components:

	Sej	ptember 30, 2014	Decei	nber 31, 2013
Senior Secured Credit Facility, due October 2017, at a variable interest rate of 3.75% as of September 30, 2014 and December 31, 2013	\$	463.6	\$	467.2
Senior Notes due October 2018, at a fixed rate of 9.5%		760.8		760.8
Discount		(16.9)		(19.8)
Total long-term debt		1,207.5		1,208.2
Less: current maturities		(4.7)		(4.7)
Long-term debt, less current maturities	\$	1,202.8	\$	1,203.5

For a description of the respective instruments, refer to Note 7 of the Notes to Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2013.

#### Debt Modification Costs

In February 2013, the Company entered into Amendment No. 2 ("Amendment No. 2") to the Credit Agreement under the Senior Secured Credit Facility (the "Credit Agreement"). For a description of Amendment No. 2, refer to Note 7 of the Notes to Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2013. Fees of \$1.3 million paid to third parties in connection with Amendment No. 2 were included as "Debt modification costs" in the Consolidated Statement of Comprehensive Income for the nine months ended September 30, 2013.

#### 4. Long-Term Debt (Continued)

#### Subsequent Events

See Note 13, Subsequent Events, as to events occurring after September 28, 2014 that impact the Company's long-term debt.

#### 5. Stockholders' Equity

#### Dividends

During the nine months ended September 30, 2014, the Company declared and paid quarterly dividends as follows:

Nine months ended September 30, 2014	Declaration date	Payment date	Dividend per share	Total(1)
				(In millions)
First quarter	February 25, 2014	March 28, 2014	\$ 0.75	\$ 14.3
Second quarter	May 28, 2014	June 27, 2014	0.75	14.3
Third quarter	August 4, 2014	September 26, 2014	0.75	14.2
Total			\$ 2.25	\$ 42.8

<sup>(1)</sup> Includes dividend equivalents paid on restricted stock units

See Note 13, Subsequent Events, regarding declaration of a fourth quarter 2014 dividend.

#### Stock Repurchase Program

In February 2013, the Company's Board of Directors approved a stock repurchase authorization of up to \$100 million of DineEquity common stock. Under this program, the Company may repurchase shares on an opportunistic basis from time to time in open market transactions and in privately negotiated transactions based on business, market, applicable legal requirements, and other considerations. The repurchase program does not require the repurchase of a specific number of shares and may be terminated at any time. During the nine months ended September 30, 2014, the Company repurchased 367,256 shares of common stock at a cost of \$30.0 million. As of September 30, 2014, the Company has repurchased a cumulative total of 779,278 shares of common stock under the current Board authorization at a total cost of \$59.7 million. The Company may repurchase up to an additional \$40.3 million of common stock under the current Board authorization.

See Note 13, Subsequent Events, regarding modification of the stock repurchase authorization.

# Treasury Stock

Repurchases of DineEquity common stock are included in treasury stock at the cost of shares repurchased plus any transaction costs. Treasury stock may be re-issued when stock options are exercised, when restricted stock awards are granted and when restricted stock units settle in stock upon vesting. The cost of treasury stock re-issued is determined using the first-in, first-out ("FIFO") method. During the nine months ended September 30, 2014, the Company re-issued 331,350 treasury shares at a total FIFO cost of \$12.0 million.

#### 6. Income Taxes

The Company's effective tax rate was 37.8% for the nine months ended September 30, 2014 as compared to 38.2% for the nine months ended September 30, 2013. The effective tax rate in 2014 was slightly lower primarily due to favorable 2013 state tax return-to-provision adjustments.

The total gross unrecognized tax benefit as of September 30, 2014 and December 31, 2013 was \$3.1 million and \$2.7 million, respectively, excluding interest, penalties and related tax benefits. The Company estimates the unrecognized tax benefit may decrease over the upcoming 12 months by an amount up to \$0.7 million related to settlements with taxing authorities and the lapse of statutes of limitations. For the remaining liability, due to the uncertainties related to these tax matters, the Company is unable to make a reasonably reliable estimate when cash settlement with a taxing authority will occur.

#### 6. Income Taxes (Continued)

As of September 30, 2014, accrued interest was \$3.7 million and accrued penalties were less than \$0.1 million, excluding any related income tax benefits. As of December 31, 2013, accrued interest and penalties were \$2.9 million and \$0.1 million, respectively, excluding any related income tax benefits. The increase of \$0.8 million in accrued interest is primarily related to an increase in unrecognized tax benefits as a result of recent audits by taxing authorities. The Company recognizes interest accrued related to unrecognized tax benefits and penalties as a component of its income tax provision recognized in the Consolidated Statements of Comprehensive Income.

The Company files federal income tax returns and the Company or one of its subsidiaries files income tax returns in various state and foreign jurisdictions. With few exceptions, the Company is no longer subject to federal, state or non-United States tax examinations by tax authorities for years before 2008. In the second quarter of 2013, the Internal Revenue Service ("IRS") issued a Revenue Agent's Report ("RAR") related to its examination of the Company's U.S federal income tax return for the tax years 2008 to 2010. The Company disagrees with a portion of the proposed assessments and has contested them through the IRS administrative appeals procedures. We anticipate the appeals process to continue through the end of 2014. The Company continues to believe that adequate reserves have been provided relating to all matters contained in the tax periods open to examination.

#### 7. Stock-Based Compensation

From time to time, the Company has granted nonqualified stock options, restricted stock, cash-settled and stock-settled restricted stock units and performance units to officers, other employees and non-employee directors of the Company. Currently, the Company is authorized to grant nonqualified stock options, stock appreciation rights, restricted stock, cash-settled and stock-settled restricted stock units and performance units to officers, other employees and nonemployee directors under the DineEquity, Inc. 2011 Stock Incentive Plan (the "2011 Plan"). The 2011 Plan was approved by stockholders on May 17, 2011 and permits the issuance of up to 1,500,000 shares of the Company's common stock. The 2011 Plan will expire in May 2021.

The nonqualified stock options generally vest ratably over a three-year period in one-third increments and have a term of ten years from the grant date.

Option exercise prices equal the closing price of the Company's common stock on the New York Stock Exchange on the date of grant. Restricted stock and restricted stock units are issued at no cost to the holder and vest over terms determined by the Compensation Committee of the Company's Board of Directors, generally three years from the grant date.

The following table summarizes the components of the Company's stock-based compensation expense included in general and administrative expenses in the Consolidated Statements of Comprehensive Income for the three and nine months ended September 30, 2014 and 2013:

	Three Months Ended September 30,				Nine Months Ended September 30,			
		2014		2013		2014		2013
				(In m	illions	)		
Total stock-based compensation expense:								
Equity classified awards expense	\$	1.9	\$	1.2	\$	7.5	\$	7.1
Liability classified awards expense (credit)		0.7		(0.8)		1.2		(0.9)
Total pre-tax stock-based compensation expense		2.6		0.4		8.7		6.2
Tax benefit		(1.0)		(0.2)		(3.3)		(2.4)
Total stock-based compensation expense, net of tax	\$	1.6	\$	0.2	\$	5.4	\$	3.8

As of September 30, 2014, total unrecognized compensation costs of \$10.2 million related to restricted stock and restricted stock units and \$4.0 million related to stock options are expected to be recognized over a weighted average period of 1.57 years for restricted stock and restricted stock units and 1.47 years for stock options.

# 7. Stock-Based Compensation (Continued)

#### Equity Classified Awards - Stock Options

The estimated fair value of the stock options granted during the nine months ended September 30, 2014 was calculated using a Black-Scholes option pricing model. The following summarizes the assumptions used in the Black-Scholes model:

Risk-free interest rate	1.57%
Weighted average historical volatility	51.1%
Dividend yield	3.68%
Expected years until exercise	4.60
Forfeitures	11.0%
Weighted average fair value of options granted	\$26.87

Stock option balances as of September 30, 2014 and activity related to stock options for the nine months ended September 30, 2014 were as follows:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (in Years)	Aggregate Intrinsic Value (in Millions)
Outstanding at December 31, 2013	775,059	\$ 42.09		
Granted	120,932	81.53		
Exercised	(236,692)	31.23		
Forfeited	(14,804)	68.01		
Outstanding at September 30, 2014	644,495	52.88	6.2	\$18.2
Vested at September 30, 2014 and Expected to Vest	618,897	51.88	6.1	\$18.1
Exercisable at September 30, 2014	454,011	\$ 43.92	5.1	\$16.9

The aggregate intrinsic value in the table above represents the total pre-tax intrinsic value (the difference between the closing stock price of the Company's common stock on the last trading day of the third quarter of 2014 and the exercise price, multiplied by the number of in-the-money options) that would have been received by the option holders had all option holders exercised their options on September 30, 2014. The aggregate intrinsic value will change based on the fair market value of the Company's common stock and the number of in-the-money options.

# Equity Classified Awards - Restricted Stock and Restricted Stock Units

Outstanding balances as of September 30, 2014 and activity related to restricted stock and restricted stock units for the nine months ended September 30, 2014 were as follows:

	Restricted Stock	G	Weighted Average Grant Date Fair Value	Restricted Stock Units	Weighted Average Grant Date Fair Value	
Outstanding at December 31, 2013	266,252	\$	58.87	47,230	\$	64.57
Granted	94,658		81.52	13,879		81.65
Released	(85,981)		52.83	(19,487)		70.82
Forfeited	(29,397)		66.52	_		_
Outstanding at September 30, 2014	245,532	\$	68.88	41,622	\$	66.92

#### 7. Stock-Based Compensation (Continued)

# Liability Classified Awards - Restricted Stock Units

The Company previously had issued shares of cash-settled restricted stock units to members of the Board of Directors. Originally, these instruments were expected to be settled in cash and were recorded as liabilities based on the closing price of the Company's common stock as of each period end. In February 2013, it was determined that, pursuant to the terms of the Plan, these restricted stock units would be settled in shares of common stock and all outstanding restricted stock units were converted to equity classified awards. Prior to the conversion, for nine months ended September 30, 2013, \$0.3 million was included in pre-tax stock-based compensation expense for the cash-settled restricted stock units.

#### Liability Classified Awards - Long-Term Incentive Awards

The Company has granted cash long-term incentive awards ("LTIP awards") to certain employees. Annual LTIP awards vest over a three-year period and are determined using a multiplier from 0% to 200% of the target award based on the total shareholder return of DineEquity, Inc. common stock compared to the total shareholder returns of a peer group of companies. Although LTIP awards are both denominated and paid only in cash, because the multiplier is based on the price of the Company's common stock, the awards are considered stock-based compensation in accordance with U.S. GAAP and are recorded as liabilities based on the closing price of the Company's common stock as of each period end. For the three months ended September 30, 2014 and 2013, an expense of \$0.7 million and a credit of \$0.8 million, respectively, were included in total stock-based compensation expense related to the LTIP awards. For the nine months ended September 30, 2014 and 2013, an expense of \$1.2 million and a credit of \$1.2 million, respectively, were included in total stock-based compensation expense related to the LTIP awards. At both September 30, 2014 and December 31, 2013, liabilities of \$2.8 million related to LTIP awards were included as accrued employee compensation and benefits in the Consolidated Balance Sheets.

#### 8. Segments

The Company has four reporting segments: franchise operations, company restaurant operations, rental operations and financing operations.

As of September 30, 2014, the franchise operations segment consisted of (i) 1,986 restaurants operated by Applebee's franchisees in the United States, two U.S. territories and 14 countries outside the United States; and (ii) 1,634 restaurants operated by IHOP franchisees and area licensees in the United States, two U.S. territories and eight countries outside the United States. Franchise operations revenue consists primarily of franchise royalty revenues, sales of proprietary products to franchisees (primarily pancake and waffle dry mixes for the IHOP restaurants), IHOP franchise advertising fees and the portion of the franchise fees allocated to IHOP and Applebee's intellectual property. Franchise operations expenses include IHOP advertising expenses, the cost of IHOP proprietary products, IHOP and Applebee's pre-opening training expenses and other franchise-related costs.

At September 30, 2014, the company restaurant operations segment consisted of 23 Applebee's company-operated restaurants and 10 IHOP company-operated restaurants, all of which are located in the United States. Company restaurant sales are retail sales at company-operated restaurants. Company restaurant expenses are operating expenses at company-operated restaurants and include food, labor, utilities, rent and other restaurant operating costs.

Rental operations revenue includes revenue from operating leases and interest income from direct financing leases. Rental operations expenses are costs of operating leases and interest expense from capital leases on franchisee-operated restaurants.

Financing operations revenue primarily consists of interest income from the financing of franchise fees and equipment leases and sales of equipment associated with refranchised IHOP restaurants. Financing expenses are primarily the cost of restaurant equipment associated with refranchised IHOP restaurants

# 8. Segments (Continued)

Information on segments and a reconciliation to net income before income taxes for the three and nine months ended September 30, 2014 and 2013 were as follows:

	Three Months Ended September 30,					Nine Months Ended			
						Septer	nber 3	30,	
		2014		2013		2014		2013	
				(In m	illions	s)			
Revenues (all from external customers)									
Franchise operations	\$	114.3	\$	111.7	\$	340.6	\$	331.6	
Company restaurants		15.0		15.4		47.0		48.1	
Rental operations		30.8		31.0		92.2		92.7	
Financing operations		2.8		3.2		10.8		10.2	
Total	\$	162.9	\$	161.3	\$	490.6	\$	482.6	
Interest expense									
Company restaurants	\$	0.1	\$	0.1	\$	0.3	\$	0.3	
Rental operations		3.6		3.8		11.2		12.0	
Corporate		25.0		25.0		74.9		75.2	
Total	\$	28.7	\$	28.9	\$	86.4	\$	87.5	
Depreciation and amortization	-								
Franchise operations	\$	2.6	\$	2.7	\$	7.8	\$	8.1	
Company restaurants		0.5		0.5		1.6		1.6	
Rental operations		3.3		3.3		9.9		10.1	
Corporate		2.3		2.4		6.9		6.7	
Total	\$	8.7	\$	8.9	\$	26.2	\$	26.5	
Income before income tax provision									
Franchise operations	\$	82.1	\$	83.3	\$	252.3	\$	248.8	
Company restaurants		(0.3)		(0.3)		(0.2)		(0.1)	
Rental operations		7.1		6.8		21.1		19.8	
Financing operations		2.8		3.2		10.0		10.0	
Corporate		(61.9)		(62.9)		(188.6)		(191.2)	
Total	\$	29.8	\$	30.1	\$	94.6	\$	87.3	

# 9. Net Income per Share

The computation of the Company's basic and diluted net income per share for the three and nine months ended September 30, 2014 and 2013 was as follows:

	Three Months Ended			Ended		Nine Mon	Ended	
		Septen	ıber 3	0,		Septen	nber 3	30,
		2014		2013		2014		2013
			(In t	housands, exc	ept pe	er share data)		
Numerator for basic and dilutive income per common share:								
Net income	\$	18,887	\$	18,730	\$	58,878	\$	53,906
Less: Net income allocated to unvested participating restricted stock		(279)		(296)		(927)		(925)
Net income available to common stockholders - basic		18,608		18,434		57,951		52,981
Effect of unvested participating restricted stock in two-class calculation		1		1		3		3
Net income available to common stockholders - diluted	\$	18,609	\$	18,435	\$	57,954	\$	52,984
Denominator:	· <u></u>							
Weighted average outstanding shares of common stock - basic		18,703		18,831		18,757		18,898
Dilutive effect of stock options		187		254		207		268
Weighted average outstanding shares of common stock - diluted		18,890		19,085		18,964		19,166
Net income per common share:	· <u> </u>							
Basic	\$	0.99	\$	0.98	\$	3.09	\$	2.80
Diluted	\$	0.99	\$	0.97	\$	3.06	\$	2.76

#### 10. Fair Value Measurements

The Company does not have a material amount of financial assets or liabilities that are required under U.S. GAAP to be measured on a recurring basis at fair value. The Company is not a party to any derivative financial instruments. The Company does not have a material amount of non-financial assets or non-financial liabilities that are required under U.S. GAAP to be measured at fair value on a recurring basis. The Company has not elected to use the fair value measurement option, as permitted under U.S. GAAP, for any assets or liabilities for which fair value measurement is not presently required.

The Company believes the fair values of cash equivalents, accounts receivable, accounts payable and the current portion of long-term debt approximate their carrying amounts due to their short duration.

The fair values of non-current financial liabilities at September 30, 2014 and December 31, 2013, determined based on Level 2 inputs, were as follows:

	Septembe	r 30,	2014	December 31, 2013						
	Carrying Amount		Fair Value		Carrying Amount		Fair Value			
			(In m	illions)						
Long-term debt, less current maturities	\$ 1,202.8	\$	1,275.7	\$	1,203.5	\$	1,306.2			

#### 11. Commitments and Contingencies

#### Litigation, Claims and Disputes

The Company is subject to various lawsuits, administrative proceedings, audits, and claims arising in the ordinary course of business. Some of these lawsuits purport to be class actions and/or seek substantial damages. The Company is required under U.S. GAAP to record an accrual for litigation loss contingencies that are both probable and reasonably estimable. Legal fees and expenses associated with the defense of all of the Company's litigation are expensed as such fees and expenses are incurred. Management regularly assesses the Company's insurance coverage, analyzes litigation information with the Company's attorneys and evaluates the Company's loss experience in connection with pending legal proceedings. While the Company does not presently believe that any of the legal proceedings to which it is currently a party will ultimately have a material adverse impact on the Company, there can be no assurance that the Company will prevail in all the proceedings the Company is party to, or that the Company will not incur material losses from them.

#### Lease Guarantees

In connection with the sale of Applebee's restaurants or previous brands to franchisees and other parties, the Company has, in certain cases, guaranteed or has potential continuing liability for lease payments totaling \$383.0 million as of September 30, 2014. This amount represents the maximum potential liability for future payments under these leases. These leases have been assigned to the buyers and expire at the end of the respective lease terms, which range from 2014 through 2048. In the event of default, the indemnity and default clauses in the sale or assignment agreements govern the Company's ability to pursue and recover damages incurred. No material liabilities have been recorded as of September 30, 2014.

# 12. Consolidating Financial Information

Certain of the Company's subsidiaries have guaranteed the Company's obligations under the Senior Secured Credit Facility. The following presents the condensed consolidating financial information separately for: (i) the parent Company, the issuer of the guaranteed obligations; (ii) the guarantor subsidiaries, on a combined basis, as specified in the Credit Agreement; (iii) the non-guarantor subsidiaries, on a combined basis; (iv) consolidating eliminations and reclassifications; and (v) DineEquity, Inc. and Subsidiaries on a consolidated basis.

Each guarantor subsidiary is 100% owned by the Company at the date of each balance sheet presented. The notes are fully and unconditionally guaranteed on a joint and several basis by each guarantor subsidiary. Each entity in the consolidating financial information follows the same accounting policies as described in Note 2 of the Notes to Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2013.

See Note 13, Subsequent Events, regarding refinancing of the Company's indebtedness.

# 12. Consolidating Financial Information (Continued)

# Supplemental Condensed Consolidating Balance Sheet September 30, 2014 (In millions(1))

	Parent		Combined Guarantor Subsidiaries		Combined Non-guarantor Subsidiaries	Eliminations and Reclassification		Consolidated
Assets								
Current Assets:								
Cash and cash equivalents	\$	80.2	\$ 52.3	\$	0.3			\$ 132.9
Receivables, net		4.0	115.1		0.2		(28.0)	91.3
Prepaid expenses and other current assets		213.8	52.7		_		(214.6)	51.9
Deferred income taxes		(2.2)	34.7		_		_	32.5
Intercompany		(469.0)	462.6		6.4			_
Total current assets		(173.2)	 717.4		7.0		(242.6)	 308.6
Long-term receivables		_	186.1		_		_	186.1
Property and equipment, net		21.6	230.0		1.0		_	252.7
Goodwill		_	697.5		_		_	697.5
Other intangible assets, net		_	785.1		_		_	785.1
Other assets, net		19.1	93.8		_		_	112.9
Investment in subsidiaries		1,719.6	_		_		(1,719.6)	
Total assets	\$	1,587.0	\$ 2,709.9	\$	8.0	\$	(1,962.2)	\$ 2,342.8
Liabilities and Stockholders' Equity					_			
Current Liabilities:								
Current maturities of long-term debt	\$	32.7	\$ _	\$	_	\$	(28.0)	\$ 4.7
Accounts payable		3.5	31.8		_			35.2
Accrued employee compensation and benefits		11.4	5.9		_			17.3
Gift card liability		_	100.7		_			100.7
Other accrued expenses		16.9	292.2		(0.2)		(214.6)	94.3
Total current liabilities		64.5	430.6		(0.2)		(242.6)	252.3
Long-term debt		1,202.8	_		_			1,202.8
Financing obligations		_	42.6		_			42.6
Capital lease obligations		_	101.8		_		_	101.8
Deferred income taxes		(3.9)	332.5		(0.4)			328.3
Other liabilities		6.2	90.3		1.2			97.7
Total liabilities		1,269.6	997.8		0.6		(242.6)	2,025.4
Total stockholders' equity		317.5	1,712.1		7.4		(1,719.6)	317.4
Total liabilities and stockholders' equity	\$	1,587.0	\$ 2,709.9	\$	8.0	\$	(1,962.2)	\$ 2,342.8

<sup>(1)</sup> Supplemental condensed statements presented in millions may not foot/crossfoot due to rounding from Consolidated Statements presented in thousands.

# 12. Consolidating Financial Information (Continued)

# Supplemental Condensed Consolidating Balance Sheet December 31, 2013 (In millions(1))

	Parent	Combined Guarantor Subsidiaries	Combined Non-guarantor Subsidiaries	iminations and eclassification	Consolidated
Assets					
Current Assets:					
Cash and cash equivalents	\$ 50.3	\$ 54.7	\$ 1.0	\$ _	\$ 106.0
Receivables, net	2.0	150.0	0.1	(8.0)	144.1
Prepaid expenses and other current assets	189.2	56.1	_	(187.7)	57.6
Deferred income taxes	(4.1)	28.0	_	_	23.9
Intercompany	 (435.2)	429.4	 5.8	 	_
Total current assets	(197.8)	718.1	7.0	(195.7)	331.6
Long-term receivables	_	197.2	_	_	197.2
Property and equipment, net	23.5	249.7	1.0	_	274.3
Goodwill	_	697.5	_	_	697.5
Other intangible assets, net	_	794.1		_	794.1
Other assets, net	16.2	93.9	_	_	110.1
Investment in subsidiaries	1,697.6	_		(1,697.6)	
Total assets	\$ 1,539.5	\$ 2,750.4	\$ 8.0	\$ (1,893.3)	\$ 2,404.6
Liabilities and Stockholders' Equity	 				
Current Liabilities:					
Current maturities of long-term debt	\$ 12.7	\$ _	\$ _	\$ (8.0)	\$ 4.7
Accounts payable	1.4	38.6	_	_	40.1
Accrued employee compensation and benefits	14.5	10.4	_	_	25.0
Gift card liability	_	172.0	_	_	172.0
Other accrued expenses	(13.7)	244.1		(187.7)	42.6
Total current liabilities	15.0	465.0	_	(195.7)	 284.3
Long-term debt	1,203.5	_	_	_	1,203.5
Financing obligations	_	48.8	_	_	48.8
Capital lease obligations	_	111.7	_	_	111.7
Deferred income taxes	(0.3)	342.1	(0.3)	_	341.6
Other liabilities	5.9	92.7	0.9		99.5
Total liabilities	 1,224.2	1,060.4	0.6	(195.7)	2,089.5
Total stockholders' equity	315.3	1,690.0	7.4	(1,697.6)	315.2
Total liabilities and stockholders' equity	\$ 1,539.5	\$ 2,750.4	\$ 8.0	\$ (1,893.3)	\$ 2,404.6

<sup>(1)</sup> Supplemental condensed statements presented in millions may not foot/crossfoot due to rounding from Consolidated Statements presented in thousands.

# 12. Consolidating Financial Information (Continued)

# Supplemental Condensed Consolidating Statement of Comprehensive Income For the Three Months Ended September 30, 2014 (In millions<sup>(1)</sup>)

	Parent		Combined Guarantor Subsidiaries		Combined Non-guarantor Subsidiaries		Eliminations and Reclassification		c	onsolidated
Revenues						_				
Franchise and restaurant revenues	\$	0.7	\$	128.1	\$	0.5	\$	_	\$	129.3
Rental revenues		_		30.8		_		_		30.8
Financing revenues		_		2.8		_		_		2.8
Total revenue		0.7		161.6		0.5				162.9
Franchise and restaurant expenses		0.7		46.9		_		_		47.6
Rental expenses		_		23.7		_		_		23.7
Financing expenses		_		_		_		_		_
General and administrative expenses		10.3		23.5		0.1		_		33.8
Interest expense		24.7		0.3		_		_		25.0
Amortization of intangible assets		_		3.1		_		_		3.1
Closure and impairment charges		_		0.1		0.1		_		0.2
Gain on disposition of assets		_		(0.2)		_		_		(0.2)
Intercompany dividend		(44.6)		_		_		44.6		_
Income before income taxes		9.7		64.3		0.4		(44.6)		29.8
Benefit (provision) for income taxes		9.2		(20.1)		_		_		(10.9)
Net income	\$	18.9	\$	44.2	\$	0.4	\$	(44.6)	\$	18.9
Total comprehensive income	\$	18.9	\$	44.2	\$	0.4	\$	(44.6)	\$	18.9

<sup>(1)</sup> Supplemental condensed statements presented in millions may not foot/crossfoot due to rounding from Consolidated Statements presented in thousands.

## Supplemental Condensed Consolidating Statement of Comprehensive Income For the Three Months Ended September 30, 2013 (In millions<sup>(1)</sup>)

	Parent		Combined Guarantor Subsidiaries		Combined Non-guarantor Subsidiaries		Eliminations and Reclassification		Consolidated
Revenues						_			
Franchise and restaurant revenues	\$	0.7	\$	126.1	\$	0.4	\$	_	\$ 127.1
Rental revenues		_		31.0		_		_	31.0
Financing revenues		_		3.2		_		_	3.2
Total revenue		0.7		160.2		0.4		_	161.3
Franchise and restaurant expenses		0.6		43.5		_		_	44.1
Rental expenses		_		24.1		0.0		_	24.2
Financing expenses		_		_		_		_	_
General and administrative expenses		9.0		26.0		0.3		_	35.3
Interest expense		24.6		0.3		_		_	25.0
Amortization of intangible assets		_		3.1		_		_	3.1
Closure and impairment charges, net		_		(0.5)		0.1		_	(0.4)
Loss on disposition of assets		_		0.1		(0.2)		_	(0.1)
Intercompany dividend		(39.2)				_		39.2	_
Income before income taxes		5.6		63.5		0.2		(39.2)	30.1
Benefit (provision) for income taxes		13.1		(24.5)		_		_	(11.4)
Netincome	\$	18.7	\$	39.0	\$	0.2	\$	(39.2)	\$ 18.7
Total comprehensive income	\$	18.7	\$	39.0	\$	0.2	\$	(39.2)	\$ 18.7

<sup>(1)</sup> Supplemental condensed statements presented in millions may not foot/crossfoot due to rounding from Consolidated Statements presented in thousands.

# 12. Consolidating Financial Information (Continued)

## Supplemental Condensed Consolidating Statement of Comprehensive Income For the Nine Months Ended September 30, 2014 (In millions<sup>(1)</sup>)

	Parent		G	Combined Guarantor Subsidiaries		Combined Non-guarantor Subsidiaries	 ninations and classification	Consolidated	
Revenues		,							
Franchise and restaurant revenues	\$	2.1	\$	384.3	\$	1.1	\$ _	\$	387.6
Rental revenues		_		92.2		_	_		92.2
Financing revenues		_		10.8		_			10.8
Total revenue		2.1		487.3		1.1	 		490.6
Franchise and restaurant expenses		2.0		133.4		_	_		135.4
Rental expenses		_		71.1		_	_		71.1
Financing expenses		_		0.8		_	_		0.8
General and administrative expenses		29.3		73.3		0.2	_		102.8
Interest expense		73.9		1.0		_	_		74.9
Amortization of intangible assets		_		9.2		_	_		9.2
Closure and impairment charges		_		0.3		0.7	_		1.0
Loss on disposition of assets		_		0.6		_	_		0.6
Intercompany dividend		(136.9)		_		_	136.9		_
Income before income taxes	,	33.7		197.6		0.1	(136.9)		94.6
Benefit (provision) for income taxes		25.2		(60.9)		_	_		(35.7)
Net income	\$	58.9	\$	136.7	\$	0.1	\$ (136.9)	\$	58.9
Total comprehensive income	\$	58.9	\$	136.8	\$	0.1	\$ (136.9)	\$	59.0

<sup>(1)</sup> Supplemental condensed statements presented in millions may not foot/crossfoot due to rounding from Consolidated Statements presented in thousands.

### Supplemental Condensed Consolidating Statement of Comprehensive Income For the Nine Months Ended September 30, 2013 (In millions(1))

	Parent		G	Combined Guarantor ubsidiaries	1	Combined Non-guarantor Subsidiaries	Eliminations and Reclassification		C	Consolidated
Revenues										
Franchise and restaurant revenues	\$	2.1	\$	376.5	\$	1.0	\$	_	\$	379.6
Rental revenues		_		92.7		_		_		92.7
Financing revenues		_		10.2		_		_		10.2
Total revenue		2.1		479.4		1.0				482.6
Franchise and restaurant expenses		2.1		128.8		_		_		130.9
Rental expenses		_		72.9		_		_		72.9
Financing expenses		_		0.2		_		_		0.2
General and administrative expenses		27.7		76.3		0.9		_		105.0
Interest expense		74.2		1.0		_		_		75.2
Amortization of intangible assets		_		9.2		_		_		9.2
Closure and impairment charges		_		0.5		0.2		_		0.8
Gain on disposition of assets		_		0.4		(0.7)		_		(0.3)
Debt modification costs		1.3		_		_		_		1.3
Intercompany dividend		(116.6)		_		_		116.6		_
Income before income taxes		13.4		190.0		0.5		(116.6)		87.3
Benefit (provision) for income taxes		40.5		(73.9)		_		_		(33.4)
Net income	\$	53.9	\$	116.1	\$	0.5	\$	(116.6)	\$	53.9
Total comprehensive income	\$	53.9	\$	116.1	\$	0.5	\$	(116.6)	\$	53.9

<sup>(1)</sup> Supplemental condensed statements presented in millions may not foot/crossfoot due to rounding from Consolidated Statements presented in thousands.

# 12. Consolidating Financial Information (Continued)

# Supplemental Condensed Consolidating Statement of Cash Flows For the Nine Months Ended September 30, 2014 (In millions<sup>(1)</sup>)

	Parent		Combined Guarantor Subsidiaries	Combined Non-guarantor Subsidiaries	Eliminations and Reclassification	Co	nsolidated
Cash flows provided by (used in) operating activities	\$ (78.	1)	\$ 180.6	\$ (0.1)	\$	\$	102.4
Investing cash flows:							
Additions to property and equipment	(3.	4)	(2.1)	_	_		(5.5)
Principal receipts from long-term receivables	_	_	10.3	_	_		10.3
Proceeds from sale of assets	_	_	0.7	_	_		0.7
Other	_	_	_	_	_		_
Cash flows provided by (used in) investing activities	(3.	4)	8.8	_	_		5.4
Financing cash flows:							
Payment of debt	(3.	6)	(8.5)	_	_		(12.1)
Repurchase of common stock	(30.	0)	_	_	_		(30.0)
Dividends paid on common stock	(42.	7)	_	_	_		(42.7)
Restricted cash	_	_	(4.9)	_	_		(4.9)
Other	8.	6	0.2	_	_		8.8
Intercompany transfers	179.	2	(178.6)	(0.6)	_		_
Cash flows provided by (used in) financing activities	111.	5	(191.8)	(0.6)	_		(81.0)
Net change	29.	9	(2.4)	(0.7)	_		26.8
Beginning cash and equivalents	50.	3	54.7	1.0			106.0
Ending cash and equivalents	\$ 80.	2	\$ 52.3	\$ 0.3		\$	132.9

<sup>(1)</sup> Supplemental condensed statements presented in millions may not foot/crossfoot due to rounding from Consolidated Statements presented in thousands.

#### Supplemental Condensed Consolidating Statement of Cash Flows For the Nine Months Ended September 30, 2013 (In millions(1))

	Parent	Combined Guarantor Subsidiaries	Combined Non-guarantor Subsidiaries	Eliminations and Reclassification	Consolidated
Cash flows provided by (used in) operating activities	\$ (66.3)	\$ 169.4	\$ (0.3)	\$ —	\$ 102.8
Investing cash flows:					
Additions to property and equipment	(3.8)	(0.7)	_	_	(4.5)
Principal receipts from long-term receivables	_	10.3	_	_	10.3
Proceeds from sale of assets	_	_	_	_	_
Other	_	0.3	_	_	0.3
Cash flows provided by (used in) investing activities	(3.8)	9.8			6.0
Financing cash flows:					
Payment of debt	(2.4)	(7.5)	_	_	(9.9)
Payment of debt modification costs	(1.3)	_	_	_	(1.3)
Purchase of common stock	(24.7)	_	_	_	(24.7)
Dividends paid on common stock	(43.2)	_	_	_	(43.2)
Restricted cash	_	(3.1)	_	_	(3.1)
Other	4.2	0.1	_	_	4.4
Intercompany transfers	179.7	(180.1)	0.4	_	_
Cash flows provided by (used in) financing activities	112.4	(190.6)	0.4	_	(77.8)
Net change	42.3	(11.4)	0.1		31.0
Beginning cash and equivalents	9.9	54.0	0.6	_	64.5
Ending cash and equivalents	\$ 52.2	\$ 42.5	\$ 0.8	<u> </u>	\$ 95.5

<sup>(1)</sup> Supplemental condensed statements presented in millions may not foot/crossfoot due to rounding from Consolidated Statements presented in thousands.

#### 13. Subsequent Events

On September 30, 2014, subsequent to the last day of the Company's fiscal third quarter, the Company issued and sold in a privately placed securitization transaction \$1.3 billion of Series 2014-1, Class A-2 Fixed Rate Senior Secured Notes (the "Notes"). The Notes were issued by two indirect, special purpose subsidiaries of the Company (the "Co-Issuers"). The Notes will bear interest at a rate of 4.277% per annum, payable quarterly, and will have an expected term of seven years. The Co-Issuers and their subsidiaries will own substantially all of the Applebee's and IHOP domestic franchising, rental and financing assets and will use cash flows generated from these assets to make interest and principal payments on the Notes. The Co-Issuers also entered into a purchase agreement for the issuance of up to \$100 million Series 2014-1 Variable Funding Senior Notes, Class A-1 (the "VFN"), which will allow the Co-Issuers to borrow amounts from time to time on a revolving basis and issue letters of credit.

The Company used the proceeds from the sale of the Notes to repay the entire outstanding balance of \$463.6 million of the Senior Secured Credit Facility. Approximately \$833 million was placed in escrow to repay the \$760.8 million principal amount of 9.5% Senior Notes outstanding, approximately \$36 million of accrued interest and a make-whole premium required for early repayment of the Senior Notes of \$36 million. The Senior Notes will not be removed from the Company's balance sheet until they are repaid on or about October 30, 2014. The remaining proceeds will be used for transaction costs associated with the refinancing and general corporate purposes.

As the extinguished debt was repaid by incurring another long-term obligation, the extinguished debt was not classified as current pursuant to Accounting Standards Codification 210-10-45-12.

On October 27, 2014, the Company's Board of Directors approved the payment of a cash dividend of \$0.875 per share of our common stock, payable at the close of business on January 9, 2015 to the stockholders of record as of the close of business December 3, 2014.

On October 27, 2014, the Company's Board of Directors also approved increasing our share repurchase authorization back to the previous level of \$100 million. In February 2013 the Board of Directors had approved a \$100 million share repurchase authorization pursuant to which we had repurchased \$59.7 million of our common stock prior to the approval of the new authorization.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

#### **Cautionary Statement Regarding Forward-Looking Statements**

Statements contained in this report may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements involve known and unknown risks, uncertainties and other factors, which may cause actual results to be materially different from those expressed or implied in such statements. You can identify these forward-looking statements by words such as "may," "will," "should," "expect," "anticipate," "believe," "estimate," "intend," "plan" and other similar expressions. You should consider our forward-looking statements in light of the risks discussed under the heading "Risk Factors" in our most recent Annual Report on Form 10-K, as well as our consolidated financial statements, related notes, and the other financial information appearing elsewhere in this report and our other filings with the United States Securities and Exchange Commission. The forward-looking statements contained in this report are made as of the date hereof and the Company assumes no obligation to update or supplement any forward-looking statements.

You should read the following Management's Discussion and Analysis of Financial Condition and Results of Operations in conjunction with the consolidated financial statements and the related notes that appear elsewhere in this report.

#### Overview

The following discussion and analysis provides information we believe is relevant to an assessment and understanding of our consolidated results of operations and financial condition. The discussion should be read in conjunction with the consolidated financial statements and the notes thereto included in Item 1 of Part I of this Quarterly Report and the audited consolidated financial statements and notes thereto and Management's Discussion and Analysis of Financial Condition and Results of Operations contained in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2013. Except where the context indicates otherwise, the words "we," "us," "our" and the "Company" refer to DineEquity, Inc., together with its subsidiaries that are consolidated in accordance with United States generally accepted accounting principles ("U.S. GAAP").

Through various subsidiaries, we own, franchise and operate two restaurant concepts: Applebee's Neighborhood Grill & Bar® ("Applebee's®"), in the bar and grill segment within the casual dining category of the restaurant industry, and International House of Pancakes® ("HOP®"), in the family dining category of the restaurant industry. References herein to Applebee's and IHOP restaurants are to these two restaurant concepts, whether operated by franchisees, area licensees or by us. With over 3,600 restaurants combined, 99% of which are franchised, we believe we are one of the largest full-service restaurant companies in the world. The June 30, 2014 issue of *Nation's Restaurant News* reported that IHOP and Applebee's were the largest restaurants in their respective categories in terms of United States system-wide sales during 2013. This marks the seventh consecutive year each brand has achieved the number one ranking.

#### **Summary Results of Operations**

		Three Mo	nths	Ended				Nine Mon	ths	Ended		
		September 30,			_	avorable nfavorable)		Septem	ber	30,		vorable avorable)
		2014		2013	,	Variance		2014		2013	,	ariance
	'	(In millions, except per share information)										
Revenue	\$	162.9	\$	161.3	\$	1.6	\$	490.6	\$	482.6	\$	8.0
Segment profit		91.7		93.0		(1.3)		283.2		278.5		4.7
Segment profit as % of revenue		56.3%		57.7%		(1.4)%		57.7%		57.7%		0.0%
General & administrative expenses		33.8		35.3		1.5		102.8		105.0		2.2
Interest expense		25.0		25.0		(0.0)		74.9		75.2		0.3
Debt modification costs		_		_		_		_		1.3		1.3
Other expenses, net (1)		3.1		2.6		(0.5)		10.8		9.7		(1.1)
Income tax provision		10.9		11.4		0.5		35.7		33.4		(2.4)
Net income	\$	18.9	\$	18.7	\$	0.2	\$	58.9	\$	53.9	\$	5.0
Net income per diluted share	\$	0.99	\$	0.97	\$	0.02	\$	3.06	\$	2.76	\$	0.30

<sup>(1)</sup> Amortization of intangible assets, closure and impairment charges, loss on extinguishment of debt and gain or loss on disposition of assets.

Net income for the three months ended September 30, 2014 increased 0.8% due to lower general & administrative ("G&A") expenses and a lower effective tax rate, partially offset by a decline in segment profit that resulted from the lower termination fees as discussed under "Results of Operations - Revenue" below. Net income per diluted share increased 2.1% compared with the same period of the prior year due to the increase in net income and a decline in weighted shares outstanding as the result of our stock repurchase program.

Net income for the nine months ended September 30, 2014 increased 9.2% compared with the same period of the prior year. This improvement was due to (i) revenue and segment profit growth, primarily stemming from an increase in IHOP domestic same-restaurant sales and IHOP restaurant development over the past twelve months; (ii) lower G&A expenses and (iii) expenses related to a 2013 debt modification that did not recur. Net income per diluted share increased 10.9% compared with the same period of the prior year due to the increase in net income and a decline in weighted shares outstanding as the result of our stock repurchase program.

#### **Key Performance Indicators**

In evaluating the performance of each restaurant concept, we consider the key performance indicators to be net franchise restaurant development and the percentage change in domestic system-wide same-restaurant sales. Since we are a 99% franchised company, expanding the number of franchise restaurants is an important driver of revenue growth because we currently do not plan to open any new Applebee's or IHOP company-operated restaurants or expand our rental and financing operations, legacies from the IHOP business model we operated under prior to 2003. Growth in both the number of franchise restaurants and sales at those restaurants will drive franchise revenues in the form of higher royalty revenues, additional franchise fees and, in the case of IHOP restaurants, sales of proprietary pancake and waffle dry mix.

An overview of these key performance indicators for the three and nine months ended September 30, 2014 is as follows:

	Three Mont	hs Ended	Nine Montl	hs Ended		
	September	30, 2014	September 30, 2014			
	Applebee's	IHOP	Applebee's	IHOP		
Percentage increase in domestic system-wide same-restaurant sales	1.7%	2.4%	0.6%	3.2%		
Net franchise restaurant development (reduction)(1)	_	12	(2)	24		

<sup>(1)</sup> Franchise and area license openings, net of closings

IHOP's increase of 2.4% in domestic system-wide same-restaurant sales for three months ended September 30, 2014 was the sixth consecutive quarter of positive IHOP domestic system-wide same-restaurant sales. The increase resulted from a higher average customer check and a slight increase in customer traffic. For the nine months ended September 30, 2014, IHOP's domestic system-wide same-restaurant sales increased 3.2%. The increase resulted from a higher average customer check partially offset by a decline in customer traffic. IHOP has outperformed the overall restaurant industry as well as the family dining segment in domestic system-wide same-restaurant sales. Based on data from Black Box Intelligence, a restaurant sales reporting firm ("Black Box"), same-restaurant sales for the family dining segment increased slightly during the three months ended September 30, 2014 and decreased for the nine months ended September 30, 2014. Same-restaurant sales for the overall restaurant industry increased for both the three and nine months ended September 30, 2014.

Applebee's domestic system-wide same-restaurant sales for three months ended September 30, 2014 increased 1.7%. For the nine months ended September 30, 2014, Applebee's domestic system-wide same-restaurant sales increased 0.6%. In each case, an increase in average customer check was partially offset by a decline in customer traffic. Applebee's domestic system-wide same-restaurant sales performance essentially equaled that of the overall restaurant industry as well of as the casual dining segment, both of which increased during the three and nine months ended September 30, 2014, based on data from Black Box.

During the nine months ended September 30, 2014, Applebee's franchisees opened 24 new restaurants, with 10 of the openings taking place in the third quarter. Applebee's franchisees closed 26 restaurants during the nine months ended September 30, 2014, of which 10 closures took place in the third quarter, resulting in a net decrease of two franchise restaurants during the nine months ended September 30, 2014.

During the nine months ended September 30, 2014, IHOP franchisees opened 45 new restaurants, with 18 of the openings taking place in the third quarter. IHOP franchisees closed 21 restaurants during nine months ended September 30, 2014, of which six closings took place in the third quarter, resulting in net franchise restaurant development of 24 restaurants in 2014.

Franchise restaurant closures take place each year for a variety of reasons. The majority of closures that have taken place during the three and nine months ended September 30, 2014 were unrelated events as no individual franchisee of either brand has closed more than two restaurants during 2014.

In 2014, we now expect IHOP franchisees to open a total of between 55 to 60 new restaurants, an upward revision from our original expectation of 40 to 50 new restaurants. We now expect Applebee's franchisees to open a total of between 33 to 38 new restaurants, a slight downward revision from our original expectation of 40 to 50 new restaurants. The majority of openings for each brand are expected to be in domestic markets. The actual number of openings in 2014 may differ from both our expectations and development commitments. Historically, the actual number of restaurants developed in a particular year has been less than the total number committed to be developed due to various factors, including economic conditions and franchisee noncompliance with development agreements. The timing of new restaurant openings also may be affected by various factors including weather-related and other construction delays, difficulties in obtaining timely regulatory approvals and the impact of currency fluctuations on our international franchisees.

In evaluating the performance of the consolidated enterprise, we consider the key performance indicators to be consolidated cash flows from operating activities and consolidated free cash flow (cash from operations, plus receipts from notes, equipment contracts and other long-term receivables, minus capital expenditures, principal payments on capital leases and financing obligations and the mandatory annual repayment of 1% of the principal balance of our Term Loans).

Our consolidated cash flows from operating activities and consolidated free cash flow for the nine months ended September 30, 2014 and 2013 were as follows:

	Nine Mor	iths E	naea
	 Septer	nber 3	30,
	2014		2013
	(In m	illions	s)
Consolidated cash flows from operating activities	\$ 102.4	\$	102.8
Consolidated free cash flow	\$ 95.2	\$	97.6

Additional detail on each of our key performance indicators is presented under the captions "Restaurant Development Activity," "Restaurant Data," and "Liquidity and Capital Resources" that follow.

#### **Restaurant Development Activity**

The following table presents Applebee's restaurant development activity during the three and nine months ended September 30, 2014 and 2013:

	Three Month		Nine Months Septembe	
	2014	2013	2014	2013
	·	(Unaudit	ed)	
Applebee's Restaurant Development Activity				
Summary - beginning of period:				
Franchise	1,986	1,989	1,988	2,011
Company restaurants	23	23	23	23
Total Applebee's restaurants, beginning of period	2,009	2,012	2,011	2,034
Franchise restaurants opened:				
Domestic	7	1	20	6
International	3	3	4	4
Total franchise restaurants opened	10	4	24	10
Franchise restaurants closed:				
Domestic	(7)	(6)	(17)	(31)
International	(3)	_	(9)	(3)
Total franchise restaurants closed	(10)	(6)	(26)	(34)
Net franchise restaurant (reduction) development		(2)	(2)	(24)
Summary - end of period:				
Franchise	1,986	1,987	1,986	1,987
Company restaurants	23	23	23	23
Total Applebee's restaurants, end of period	2,009	2,010	2,009	2,010
2	======================================			

The following table presents IHOP restaurant development activity during the three and nine months ended September 30, 2014 and 2013:

	Three Mont	hs Ended	Nine Montl	ıs Ended
_	Septemb	er 30,	Septemb	er 30,
	2014	2013	2014	2013
		(Unaudi	ted)	
IHOP Restaurant Development Activity				
Summary - beginning of period:				
Franchise	1,455	1,414	1,439	1,404
Area license	167	168	168	165
Company	10	11	13	12
Total IHOP restaurants, beginning of period	1,632	1,593	1,620	1,581
Franchise/area license restaurants opened:				
Domestic franchise	11	10	27	25
Domestic area license	1	_	3	3
International franchise	6	3	15	6
International area license	_	_	_	1
Total franchise/area license restaurants opened	18	13	45	35
Franchise/area license restaurants closed:				
Domestic franchise	(5)	(4)	(16)	(13)
Domestic area license	_	_	(2)	(1)
International franchise	(1)	_	(2)	
International area license	_	_	(1)	_
Total franchise/area license restaurants closed	(6)	(4)	(21)	(14)
Net franchise/area license restaurant development	12	9	24	21
Refranchised from Company restaurants	_	_	4	1
Franchise restaurants reacquired by the				
Company		(2)	(1)	(2)
Net franchise/area license restaurant additions	12	7	27	20
Summary - end of period:				
Franchise	1,466	1,421	1,466	1,421
Area license	168	168	168	168
Company	10	13	10	13
Total IHOP restaurants, end of period	1,644	1,602	1,644	1,602

#### **Restaurant Data**

The following table sets forth, for the three and nine months ended September 30, 2014 and 2013, the number of "Effective Restaurants" in the Applebee's and IHOP systems and information regarding the percentage change in sales at those restaurants compared to the same periods in the prior year. Sales at restaurants that are owned by franchisees and area licensees are not attributable to the Company. However, we believe that presentation of this information is useful in analyzing our revenues because franchisees and area licensees pay us royalties and advertising fees that are generally based on a percentage of their sales, and, where applicable, rental payments under leases that partially may be based on a percentage of their sales. Management also uses this information to make decisions about future plans for the development of additional restaurants as well as evaluation of current operations.

	Three Mo Septer	nths E			Nine Mor Septer			
	 2014		2013		2014		2013	
			(Una	udited)				
Applebee's Restaurant Data								
Effective Restaurants(a)								
Franchise	1,985		1,986		1,985		1,998	
Company	 23		23		23		23	
Total	 2,008		2,009		2,008	_	2,021	
System-wide <sup>(b)</sup>								
Sales percentage change(c)	2.5%		0.0 %		0.7%		0.6 %	
Domestic same-restaurant sales percentage change(d)	1.7%		(0.4)%		0.6%		(0.1)%	
Franchise <sup>(b)</sup>								
Sales percentage change(c) (e)	2.5%		6.2 %		0.7%		7.7 %	
Domestic same-restaurant sales percentage change(d)	1.7%		(0.4)%		0.6%		(0.1)%	
Average weekly domestic unit sales (in thousands)	\$ 46.0	\$	44.9	\$	47.9	\$	47.2	
IHOP Restaurant Data								
Effective Restaurants(a)								
Franchise	1,459		1,413		1,449		1,410	
Area license	168		168		167		167	
Company	10		12		10		12	
Total	 1,637		1,593		1,626		1,589	
System-wide <sup>(b)</sup>								
Sales percentage change(c)	5.3%		6.1 %		5.9%		4.2 %	
Domestic same-restaurant sales percentage change <sup>(d)</sup>	2.4%		3.6 %		3.2%		1.7 %	
Franchise <sup>(b)</sup>								
Sales percentage change(c)	5.6%		6.2 %		6.0%		4.3 %	
Domestic same-restaurant sales percentage change <sup>(d)</sup>	2.4%		3.6 %		3.2%		1.7 %	
Average weekly domestic unit sales (in thousands)	\$ 35.8	\$	35.0	\$	35.9	\$	34.8	
Area License <sup>(b)</sup>								
Sales percentage change(c)	4.0%		7.9 %		5.9%		5.6 %	
Sales percentage change.	7.070		1.5 70		3.770		5.0 70	

- (a) "Effective Restaurants" are the weighted average number of restaurants open in a given fiscal period, adjusted to account for restaurants open for only a portion of the period. Information is presented for all Effective Restaurants in the Applebee's and IHOP systems, which includes restaurants owned by franchisees and area licensees as well as those owned by the Company.
- (b) "System-wide sales" are retail sales at Applebee's restaurants operated by franchisees and IHOP restaurants operated by franchisees and area licensees, as reported to the Company, in addition to retail sales at company-operated restaurants. Sales at restaurants that are owned by franchisees and area licensees are not attributable to the Company. Unaudited reported sales for Applebee's domestic franchise restaurants, IHOP franchise restaurants and IHOP area license restaurants for the three and nine months ended September 30, 2014 and 2013 were as follows:

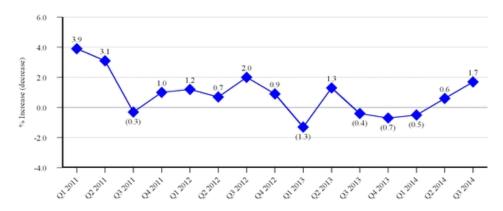
	Three Months Ended				Nine Mon	Ended	
	September 30,				Septen	nber	30,
	 2014		2013		2014		2013
			(In m	illior	ıs)		
Reported sales (unaudited)							
Applebee's franchise restaurant sales	\$ 1,100.3	\$	1,073.7	\$	3,434.1	\$	3,409.4
IHOP franchise restaurant sales	\$ 678.3	\$	642.6	\$	2,028.1	\$	1,912.7
IHOP area license restaurant sales	\$ 64.3	\$	61.8	\$	199.2	\$	188.0

- (c) "Sales percentage change" reflects, for each category of restaurants, the percentage change in sales in any given fiscal period compared to the prior fiscal period for all restaurants in that category.
- (d) "Domestic same-restaurant sales percentage change" reflects the percentage change in sales in any given fiscal period, compared to the same weeks in the prior fiscal period, for domestic restaurants that have been operated throughout both fiscal periods that are being compared and have been open for at least 18 months. Because of new unit openings and restaurant closures, the domestic restaurants open throughout both fiscal periods being compared may be different from period to period. Domestic same-restaurant sales percentage change does not include data on IHOP area license restaurants.
- (e) The sales percentage change for the three and nine months ended September 30, 2013 for Applebee's franchise restaurants was impacted by the refranchising of 154 company-operated restaurants during 2012.

#### Significant Known Events, Trends or Uncertainties Impacting or Expected to Impact Comparisons of Reported or Future Results

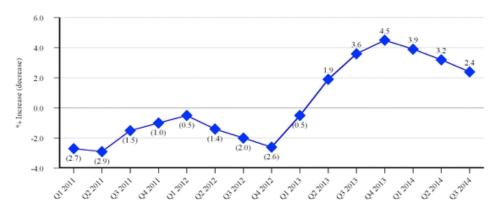
#### Same-restaurant Sales Trends

## Applebee's Domestic System-wide Same-restaurant Sales



Applebee's domestic system-wide same-restaurant sales increased 1.7% for the three months ended September 30, 2014 from the same period in 2013. An increase in average customer check was partially offset by a decline in customer traffic. Same-restaurant sales performance for the first three quarters of 2014 is not necessarily indicative of results expected for the full year.

### IHOP Domestic System-wide Same-restaurant Sales



IHOP's domestic system-wide same-restaurant sales increased 2.4% for the three months ended September 30, 2014 from the same period in 2013, the sixth consecutive quarter of positive same-restaurant sales. The improvement resulted from a higher average customer check as well as a slight increase in customer traffic. Same-restaurant sales performance for the first three quarters of 2014 is not necessarily indicative of results expected for the full year.

Both of our brands have experienced a decline in customer traffic during the nine months ended September 30, 2014. Based on data from Black Box, customer traffic declined during that period for the restaurant industry overall, as well as for both the casual dining and family dining segments of the restaurant industry. However, for the three months ended September 30, 2014, we experienced a slight increase in IHOP customer traffic. In the short term, a decline in customer traffic may be offset by an increase in average customer check resulting from an increase in menu prices, a favorable change in product sales mix, or a combination thereof. A sustained decline in same-restaurant customer traffic that cannot be offset by an increase in average customer check could have an adverse effect on our business, results of operations and financial condition.

We strive to identify and create opportunities for growth in customer traffic and frequency, average check and same-restaurant sales. We focus on differentiating our two brands through innovative advertising, enhancing our menus and bar offerings, achieving operational excellence each day, and keeping Applebee's and IHOP restaurants contemporary. To drive each brand forward, we will seek to leverage what has worked to improve sales, while remaining focused on generating sustainable positive traffic.

#### Refinancing of Indebtedness

On September 30, 2014, the second day of our fiscal fourth quarter, we issued and sold in a privately placed securitization transaction \$1.3 billion of Series 2014-1, Class A-2 Fixed Rate Senior Secured Notes (the "Notes"). The Notes were issued by two indirect, special purpose subsidiaries (the "Co-Issuers"). The Notes will bear interest at a rate of 4.277% per annum, payable quarterly, and will have an expected term of seven years. The Co-Issuers and their subsidiaries will own substantially all of the Applebee's and IHOP domestic franchising, rental and financing assets and will use cash flows generated from these assets to make interest and principal payments on the Notes. The Co-Issuers also entered into a purchase agreement for the issuance of up to \$100 million Series 2014-1 Variable Funding Senior Notes, Class A-1 (the "VFN"), which will allow us to borrow amounts from time to time on a revolving basis and issue letters of credit.

We used the proceeds from the sale of the Notes to repay the entire outstanding balance of approximately \$464 million of our senior secured credit facility on September 30, 2014. An additional \$833 million was placed in escrow to repay approximately \$761 million in outstanding principal amount of our 9.5% senior notes, approximately \$36 million of accrued interest on the senior notes and a make-whole premium of \$36 million. The Senior Notes will not be removed from the Company's balance sheet until they are repaid on or about October 30. 2014. The remaining proceeds will be used for transaction costs associated with the refinancing and general corporate purposes.

We estimate our cash interest payments on the Notes will be approximately \$34 million lower, on an annualized basis, than the combined interest payments on the refinanced indebtedness.

#### Long-Term Capital Allocation Strategy

On October 27, 2014, our Board of Directors approved the payment of a cash dividend of \$0.875 per share of our common stock, payable at the close of business on January 9, 2015 to the stockholders of record as of the close of business December 3, 2014. The Board of Directors also approved increasing our share repurchase authorization back to the previous level of \$100 million. In February 2013 the Board of Directors had approved a \$100 million share repurchase authorization pursuant to which we had repurchased \$59.7 million of our common stock prior to the approval of the new authorization. We anticipate using the majority of our remaining free cash flow after dividend payments for share repurchases.

# RESULTS OF OPERATIONS Comparison of the Three and Nine Months Ended September 30, 2014 and 2013

#### REVENUE

	Three Months Ended September 30,				Favorable nfavorable)	Nine Months Ended September 30,					Favorable (Unfavorable)	
	2014		2013		Variance		2014		2013	•	Variance	
					(In millions)							
Franchise operations	\$ 114.3	\$	111.7	\$	2.6	\$	340.6	\$	331.6	\$	9.0	
Company restaurant operations	15.0		15.4		(0.4)		47.0		48.1		(1.1)	
Rental operations	30.8		31.0		(0.2)		92.2		92.7		(0.5)	
Financing operations	2.8		3.2		(0.4)		10.8		10.2		0.6	
Total revenue	\$ 162.9	\$	161.3	\$	1.6	\$	490.6	\$	482.6	\$	8.0	

Total revenue for the three months ended September 30, 2014 increased 1.0% compared to the prior year. The improvement was primarily due to higher franchise revenues that resulted from a 2.4% increase in IHOP domestic same-restaurant sales, a 1.7% increase in Applebee's domestic same-restaurant sales and IHOP restaurant development over the past twelve months. These favorable items were offset by a decrease of \$4.6 million in termination, transfer and extension fees related to Applebee's franchise restaurants.

Total revenue for the nine months ended September 30, 2014 increased 1.7% compared to the prior year. The improvement was primarily due to higher franchise revenues that resulted from a 3.2% increase in IHOP domestic same-restaurant sales during the period, IHOP restaurant development over the past twelve months, fees of \$1.4 million associated with the negotiated early termination of two IHOP leases and a 0.6% increase in Applebee's domestic same-restaurant sales. These favorable items were offset by a decrease of \$5.4 million in termination, transfer and extension fees related to Applebee's franchise restaurants.

Termination, transfer and extension fees, by their nature, are unpredictable and variable in any given period. We believe the \$6.1 million of such fees we received during the nine months ended September 30, 2013 was an unusually high level of activity and not indicative of any trend.

### SEGMENT PROFIT

	 Three Mo Septen		Favorable (Unfavorable)		nths Ended mber 30,			Favorable (Unfavorable)	
	2014	2013	Variance		2014		2013		Variance
			(In mi	llions	)				_
Franchise operations	\$ 82.1	\$ 83.3	\$ (1.2)	\$	252.3	\$	248.8	\$	3.5
Company restaurant operations	(0.3)	(0.3)	0.0		(0.2)		(0.1)		(0.1)
Rental operations	7.1	6.8	0.3		21.1		19.8		1.3
Financing operations	2.8	3.2	(0.4)		10.0		10.0		0.0
Total segment profit	\$ 91.7	\$ 93.0	\$ (1.3)	\$	283.2	\$	278.5	\$	4.7

Total segment profit for the three months ended September 30, 2014 decreased 1.5% compared to the prior year, primarily due to a decline in franchise segment profit. Termination, transfer and extension fees related to Applebee's franchise restaurants declined \$4.6 million, partially offset by increased royalty revenues resulting from increases in IHOP and Applebee's same-restaurant sales and IHOP restaurant development over the past twelve months.

Segment profit for the nine months ended September 30, 2014 increased 1.7% compared to the prior year, primarily due to the higher franchise revenues as discussed above, lower rental interest expense and a lower provision against deferred rental revenue.

#### **Franchise Operations**

		Three Mo Septen			Favorable (Unfavorable)		Nine Mor Septen				Favorable Unfavorable)
		2014	2013		Variance		2014		2013	. (	Variance
	-				(In millions, except nu	ımber	of restaurants	s)			
Effective Franchise Restaurants:(1)											
Applebee's		1,985	1,986		(1)		1,985		1,998		(13)
IHOP		1,627	1,581	_	46		1,616		1,577		39
Franchise Revenues:											
Applebee's	\$	47.8	\$ 50.9	\$	(3.1)	\$	148.6	\$	151.9	\$	(3.3)
IHOP		42.5	40.8		1.7		126.1		120.1		6.0
IHOP advertising		24.0	20.0		4.0		65.9		59.6		6.3
Total franchise revenues		114.3	111.7		2.6		340.6		331.6		9.0
Franchise Expenses:											
Applebee's		1.1	1.6		0.5		3.8		4.6		0.8
IHOP		7.1	6.8		(0.3)		18.6		18.6		0.0
IHOP advertising		24.0	20.0		(4.0)		65.9		59.6		(6.3)
Total franchise expenses		32.2	28.4		(3.8)		88.3		82.8		(5.5)
Franchise Segment Profit:											
Applebee's		46.7	49.3		(2.6)		144.8		147.3		(2.5)
IHOP		35.4	34.0		1.4		107.5		101.5		6.0
Total franchise segment profit	\$	82.1	\$ 83.3	\$	(1.2)	\$	252.3	\$	248.8	\$	3.5
Segment profit as % of revenue (2)		71.8%	74.6%	_			74.1%		75.1%		

<sup>(1)</sup> Effective Franchise Restaurants are the weighted average number of franchise and area license restaurants open in a given fiscal period, adjusted to account for restaurants open for only a portion of the period.

Applebee's franchise revenue for the three months ended September 30, 2014 declined 6.2% compared to the same period of the prior year primarily due to a \$4.6 million decrease in termination, transfer and extension fees that was partially offset by an increase in royalty revenue resulting from a 1.7% increase in domestic same-restaurant sales. Applebee's franchise revenue for the nine months ended September 30, 2014 declined 2.2% from the same period of the prior year due to a \$5.4 million decrease in termination and transfer fees and a decrease in the number of Effective Franchise Restaurants open during the period. The impact on franchise revenue of these declines was partially offset by an increase in franchise fees due to more restaurant openings in 2014 and a 0.6% increase in domestic same-restaurant sales.

The 4.0% increase in IHOP franchise revenue (other than advertising) for the three months ended September 30, 2014 was primarily due to higher royalty revenues resulting from a 3.3% increase in Effective Franchise Restaurants and a 2.4% increase in domestic same-restaurant sales. The 5.0% increase in IHOP franchise revenue (other than advertising) for the nine months ended September 30, 2014 was due to higher royalty revenues resulting from a 3.2% increase in domestic same-restaurant sales and a 2.5% increase in Effective Franchise Restaurants, as well as a \$0.6 million increase in sales volumes of pancake and waffle dry mix.

IHOP's franchise expenses are substantially higher than Applebee's due to advertising expenses. Franchise fees designated for IHOP's national advertising fund and local marketing and advertising cooperatives are recognized as revenue and expense of franchise operations. However, because we have less contractual control over Applebee's advertising expenditures, that activity is considered to be an agency relationship and therefore is not recognized as franchise revenue and expense. The increases in IHOP advertising revenue and expense for the three and nine months ended September 30, 2014 were due to higher contributions to marketing funds by IHOP franchisees. Franchisee contributions can be impacted by changes in contribution rates, domestic franchise same-restaurant sales and the number of franchise restaurants.

<sup>(2)</sup> Percentages calculated on actual amounts, not rounded amounts presented above.

#### **Company Restaurant Operations**

		Three Months Ended September 30, Favorable (Unfavorable)					Nine Mon Septen		Favorable (Unfavorable)				
		2014		2013		Varia	,		:	2014		2013	Variance
	<u></u>					(In millio	ns, except n	umb	oer of	restaurants	)		_
Effective Company Restaurants:(1)													
Applebee's		23		23						23		23	_
ІНОР		10		12			(2)	_		10		12	(2)
	<u></u>												
Company restaurant sales	\$	15.0	\$	15.4	\$	5	(0.4)	5	\$	47.0	\$	48.1	\$ (1.1)
Company restaurant expenses		15.3		15.7			0.4			47.2		48.2	1.0
Company restaurant segment profit	\$	(0.3)	\$	(0.3)	\$	\$	0.0	9	\$	(0.2)	\$	(0.1)	\$ (0.1)
Segment profit as % of revenue (2)		(2.1)%		(1.8)%	 -			_		(0.4)%		(0.2)%	

<sup>(1)</sup> Effective Company Restaurants are the weighted average number of company restaurants open in a given fiscal period, adjusted to account for company restaurants open for only a portion of the period.

As of September 30, 2014, company restaurant operations comprised 23 Applebee's company-operated restaurants and 10 IHOP company-operated restaurants. We operate these restaurants primarily to test new remodel programs, operating procedures, products, technology, cooking platforms and service models and accordingly, we do not anticipate these restaurants will generate a significant amount of profit or loss in any given period. Additionally, from time to time we also may operate restaurants reacquired from IHOP franchisees on a temporary basis until the restaurants are refranchised. Company restaurant sales and expenses for the three and nine months ended September 30, 2014 declined compared to the same periods in 2013 because we operated fewer such reacquired restaurants during 2014. As of September 30, 2014, we were not operating any reacquired restaurants.

#### **Rental Operations**

		Three Mo			avorable ifavorable)		Nine Mo Septei				avorable (favorable)
		2014		2013	Variance		2014		2013	,	/ariance
					(In m	illions)					
Rental revenues	\$	30.8	\$	31.0	\$ (0.2)	\$	92.2	\$	92.7	\$	(0.5)
Rental expenses		23.7		24.2	0.5		71.1		72.9		1.8
Rental operations segment profit	\$	7.1	\$	6.8	\$ 0.3	\$	21.1	\$	19.8	\$	1.3
Segment profit as % of revenue (1)											
		23.1%		22.1%			22.8%		21.3%		
	-		-					-			

 $<sup>^{(1)}</sup>$  Percentages calculated on actual amounts, not rounded amounts presented above.

Rental operations relate primarily to IHOP franchise restaurants. Rental income includes revenue from operating leases and interest income from direct financing leases. Rental expenses are costs of prime operating leases and interest expense on prime capital leases on certain franchise restaurants.

Rental revenue for the three months ended September 30, 2014 decreased compared to the same period of the prior year due to a \$0.2 million decline in interest income as direct financing leases are repaid. Rental revenue for the nine months ended September 30, 2014 decreased primarily due to a \$0.6 million decline in interest income as direct financing leases are repaid, partially offset by an increase in rental income due to higher IHOP domestic same-restaurant sales.

Rental segment expenses for the three months ended September 30, 2014 decreased compared to the same period of the prior year primarily due to a \$0.2 million decline in interest expense on capital lease obligations. Rental segment expenses decreased for the nine months ended September 30, 2014 compared to the same period of the prior year primarily due to a \$0.8 million decline in interest expense on capital lease obligations as well as \$0.5 million decrease in the provision against deferred rental revenue associated with franchise restaurants whose lease agreements were terminated.

<sup>(2)</sup> Percentages calculated on actual amounts, not rounded amounts presented above.

#### **Financing Operations**

	 Three Mo	onths E nber 3		avorable ifavorable)		Nine Mo Septe	nths Er mber 30		avorable nfavorable)
	 2014		2013	/ariance		2014		2013	Variance
				(In m	illions)				
Financing revenues	\$ 2.8	\$	3.2	\$ (0.4)	\$	10.8	\$	10.2	\$ 0.6
Financing expenses	_		_			0.8		0.2	(0.6)
Financing operations segment profit	\$ 2.8	\$	3.2	\$ (0.4)	\$	10.0	\$	10.0	\$ 0.0
Segment profit as % of revenue (1)									
	100.0%		100.0%			92.3%		97.6%	

<sup>(1)</sup> Percentages calculated on actual amounts, not rounded amounts presented above.

All financing operations relate to IHOP franchise restaurants. Financing revenues primarily consist of interest income from the financing of franchise fees and equipment leases, as well as sales of equipment associated with refranchised IHOP restaurants. Financing expenses are primarily the cost of restaurant equipment associated with refranchised IHOP restaurants.

The decrease in financing revenue for the three months ended September 30, 2014 was primarily due to a \$0.2 million decrease in interest revenue resulting from the progressive decline in note balances due to repayments.

The increase in financing revenue for the nine months ended September 30, 2014 was primarily due to fees of \$1.4 million associated with the negotiated early termination of two leases in the first quarter of 2014. Early lease terminations such as these occur relatively infrequently and should not be considered indicative of any trend with respect to financing segment revenue.

This increase from these fees was partially offset by a \$0.6 million decrease in interest revenue resulting from the progressive decline in note balances due to repayments and a decrease in equipment sales. The increase in financing expenses for the nine months ended September 30, 2014 was due to increased cost of sales of equipment associated with temporarily operated IHOP restaurants that were refranchised.

#### OTHER EXPENSE AND INCOME ITEMS

	Three Mo Septer		Favorable (Unfavorable)		Nine Months Ended September 30,			Favorable (Unfavorable)	
	2014	2013	Variance		2014		2013		Variance
			(In m	illions)					
General and administrative expenses	\$ 33.8	\$ 35.3	\$ 1.5	\$	102.8	\$	105.0	\$	2.2
Interest expense	25.0	25.0	0.0		74.9		75.2		0.3
Amortization of intangible assets	3.1	3.1	0.0		9.2		9.2		0.0
Closure and impairment charges	0.2	(0.4)	(0.6)		1.0		0.8		(0.2)
Debt modification costs	_	_	_		_		1.3		1.3
(Gain) loss on disposition of assets	(0.2)	(0.1)	0.1		0.6		(0.3)		(0.9)
Provision for income taxes	10.9	11.4	0.5		35.7		33.4		(2.4)

## **General and Administrative Expenses**

G&A expenses for the three months ended September 30, 2014 decreased by 4.2% compared to the same period of the prior year, primarily due to declines in travel, consumer research, and professional services costs. G&A expenses for the nine months ended September 30, 2014 decreased by 2.1% compared to the same period of the prior year, primarily due to a decline in costs for professional services and travel, partially offset by higher compensation costs. Some of the favorability in travel costs is due to the timing of our annual brand franchisee conferences that took place in the fiscal fourth quarter of 2014 as compared to the third fiscal quarter of 2013.

#### Interest Expense

Interest expense for the three months ended September 30, 2014 was consistent with the same period of the prior year. Interest expense for the nine months ended September 30, 2014 decreased by \$0.3 million compared to the same period of the prior year. Average interest-bearing debt outstanding during 2014 (our Term Loans, Senior Notes and financing obligations) was slightly lower than the prior year due to quarterly repayments of \$1.2 million on the Term Loans and the release of financing obligations on several Applebee's restaurants that had been refranchised in prior years. Additionally, the interest rate

on our Term Loans was 3.75% during the first nine months of 2014, whereas the interest rate on our Term Loans was 4.25% at the beginning of 2013 but was reduced to 3.75% after the debt modification noted below.

#### **Amortization of Intangible Assets**

Amortization of intangible assets relates to intangible assets, primarily franchising rights, that arose from the November 2007 acquisition of Applebee's. The amount of amortization expense will decline by approximately \$2 million on an annualized basis beginning in 2015 as intangible assets with shorter lives become fully amortized.

#### **Closure and Impairment Charges**

Closure and impairment charges were \$0.2 million and \$1.0 million for the three and nine months ended September 30, 2014, respectively. Impairment charges during 2014 totaled less than \$0.2 million. During the three months ended September 30, 2013, a downward revision of closure costs resulted in a credit of \$0.4 million. Closure charges were \$0.8 million for the nine months ended September 30, 2013. There were no impairment charges in 2013. There were no individually significant transactions during any of these periods.

During the nine months ended September 30, 2014, we performed assessments of whether events or changes in circumstances have occurred that potentially indicate the carrying value of tangible long-lived assets may not be recoverable. No significant impairments were noted in performing the assessments. We also considered whether there were any indicators of potential impairment to our goodwill and indefinite-lived intangible assets. No such indicators were noted.

#### **Debt Modification Costs**

On February 4, 2013, we entered into Amendment No. 2 ("Amendment No. 2") to the Credit Agreement under our Senior Secured Credit Facility (the "Credit Agreement"). For a description of Amendment No. 2, refer to Note 7 of the Notes to Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2013. Fees paid to third parties of \$1.3 million in connection with Amendment No. 2 were included as "Debt modification costs" in the Consolidated Statement of Comprehensive Income for the nine months ended September 30, 2013.

#### Gain/Loss on Disposition of Assets

We recognized a gain on disposition of assets of \$0.2 million for the three months ended September 30, 2014 compared to a gain of \$0.1 million for the three months ended September 30, 2013. We recognized a loss on disposition of assets of \$0.6 million for the nine months ended September 30, 2014 compared to a gain of \$0.3 million for the nine months ended September 30, 2013. There were no individually significant dispositions during any of these periods.

### **Provision for Income Taxes**

Our effective tax rate was 36.5% for the three months ended September 30, 2014 compared to an effective rate of 37.8% for the three months ended September 30, 2013. Our effective tax rate was 37.8% for the nine months ended September 30, 2014 compared to an effective rate of 38.2% for the nine months ended September 30, 2013. The effective tax rates for each period of 2014 were lower than the respective periods of 2013 primarily due to favorable 2013 state tax return-to-provision adjustments.

#### **Liquidity and Capital Resources**

### Refinancing of Indebtedness

On September 30, 2014, Applebee's Funding LLC and IHOP Funding LLC (each a "Co-Issuer"), each a special purpose, wholly-owned indirect subsidiary of the Company issued \$1.3 billion of Series 2014-1 4.277% Fixed Rate Senior Notes, Class A-2 (the "Class A-2 Notes") in an offering exempt from registration under the Securities Act of 1933, as amended. The Co-Issuers also entered into a revolving financing facility of Series 2014-1 Variable Funding Senior Notes Class A-1 (the "Variable Funding Notes"), which allows for drawings of up to \$100 million of Variable Funding Notes and the issuance of letters of credit. The Class A-2 Notes and the Variable Funding Notes are referred to collectively as the "Notes." The Notes were issued in a securitization transaction pursuant to which substantially all of our domestic revenue-generating assets and our domestic intellectual property, are held by the Co-Issuers and certain other special-purpose, wholly-owned indirect subsidiaries of the Company (the "Guarantors") that act as guarantors of the Notes and that have pledged substantially all of their assets to secure the Notes.

#### Class A-2 Notes

The Notes were issued under a Base Indenture, dated September 30, 2014 (the "Base Indenture") and the related Series 2014-1 Supplement to the Base Indenture, dated September 30, 2014 (the "Series 2014-1 Supplement"), among the Co-Issuers and Citibank, N.A., as the trustee (in such capacity, the "Trustee") and securities intermediary. The Base Indenture and the Series 2014-1 Supplement (collectively, the "Indenture") will allow the Co-Issuers to issue additional series of notes in the future subject to certain conditions set forth therein.

While the Notes are outstanding, payment of principal and interest is required to be made on the Class A-2 Notes on a quarterly basis. The payment of principal on the Class A-2 Notes may be suspended when the leverage ratio for the Company and its subsidiaries is less than or equal to 5.25x. In general, the leverage ratio is our indebtedness (assuming all variable funding facilities are fully drawn) divided by adjusted EBITDA for the four preceding quarterly periods. The complete definitions of all calculation elements of the leverage ratio are contained in the Indenture filed as an Exhibit to Form 8-K filed on October 3, 2014.

The legal final maturity of the Class A-2 Notes is in September 2044, but it is anticipated that, unless earlier prepaid to the extent permitted under the Indenture, the Class A-2 Notes will be repaid in September 2021 (the "Class A-2 Anticipated Repayment Date"). If the Co-Issuers have not repaid or refinanced the Class A-2 Notes prior to the Class A-2 Anticipated Repayment Date, additional interest will accrue on the Class A-2 Notes equal to the greater of (i) 5.00% per annum and (ii) a per annum interest rate equal to the amount, if any, by which the sum of the following exceeds the Class A-2 Note interest rate: (A) the yield to maturity (adjusted to a quarterly bond-equivalent basis) on the Class A-2 Anticipated Repayment Date of the United States Treasury Security having a term closest to 10 years plus (B) 5.00% plus (C) 2.150%.

The Notes are secured by the collateral described below under "Guarantees and Collateral."

#### Variable Funding Notes

In connection with the issuance of the Class A-2 Notes, the Co-Issuers also entered into a revolving financing facility that allows for the drawings of up to \$100 million of Variable Funding Notes and the issuance of letters of credit. The Variable Funding Notes were issued under the Indenture and allow for drawings on a revolving basis. Drawings and certain additional terms related to the Variable Funding Notes are governed by the Class A-1 Note Purchase Agreement dated as of September 30, 2014 (the "Variable Funding Note Purchase Agreement"), among the Co-Issuers, the Guarantors, certain conduit investors, financial institutions and funding agents, and Cooperatieve Centrale Raiffeisen-Boerenleenbank, B.A. ("Rabobank Nederdland"), New York Branch, as provider of letters of credit, as swingline lender and as administrative agent.

The Variable Funding Notes will be governed, in part, by the Variable Funding Note Purchase Agreement and by certain generally applicable terms contained in the Indenture. Depending on the type of borrowing by the Co-Issuers, the applicable interest rate under the Variable Funding Notes is calculated at a per annum rate equal to (a) LIBOR plus 2.50%, (b) (i) the greatest of (x) the prime rate, (y) the federal funds effective rate plus 0.50% or (z) a daily rate equal to one month LIBOR plus 0.5% plus (ii) 2.00% or (c) the lenders' commercial paper funding rate plus 2.50%. There is a scaled commitment fee based on the unused portion of the Variable Funding Notes facility of between 50 to 100 basis points. It is anticipated that the principal and interest on the Variable Funding Notes will be repaid in full on or prior to September 2019 (the "VFN Anticipated Repayment Date"), subject to two additional one-year extensions at the option of the Company, which acts as the manager (as described below), upon the satisfaction of certain conditions. Following the VFN Anticipated Repayment Date (and any extensions thereof), additional interest will accrue on the Variable Funding Notes equal to 5.00% per annum. The Variable Funding Notes and other credit instruments issued under the Variable Funding Note Purchase Agreement are secured by the collateral described below under "Guarantees and Collateral."

# **Guarantees and Collateral**

Under the Guarantee and Collateral Agreement dated September 30, 2014 (the "Guarantee and Collateral Agreement"), among the Guarantors in favor of the Trustee, the Guarantors guarantee the obligations of the Co-Issuers under the Indenture and related documents and secure the guarantee by granting a security interest in substantially all of their assets.

The Notes are secured by a security interest in substantially all of the assets of the Co-Issuers and the Guarantors (collectively, the "Securitization Entities"). On September 30, 2014, these assets (the "Securitized Assets") generally included substantially all of the domestic revenue-generating assets of the Corporation and its subsidiaries, which principally consist of franchise agreements, area license agreements, development agreements, franchisee fee notes, equipment leases, agreements related to the production and sale of pancake and waffle dry-mixes, owned and leased real property and intellectual property.

The Notes are obligations only of the Co-Issuers pursuant to the Indenture and are unconditionally and irrevocably guaranteed by the Guaranters pursuant to the Guarantee and Collateral Agreement. Except as described below, neither we nor any of our subsidiaries, other than the Securitization Entities, will guarantee or in any way be liable for the obligations of the Co-Issuers under the Indenture or the Notes.

#### Covenants and Restrictions

The Notes are subject to a series of covenants and restrictions customary for transactions of this type, including (i) that the Co-Issuers maintain specified reserve accounts to be used to make required payments in respect of the Notes, (ii) provisions relating to optional and mandatory prepayments, and the related payment of specified amounts, including specified make-whole payments in the case of the Class A-2 Notes under certain circumstances, (iii) certain indemnification payments in the event, among other things, the transfers of the assets pledged as collateral for the Notes are in stated ways defective or ineffective and (iv) covenants relating to recordkeeping, access to information and similar matters. The Notes are also subject to customary rapid amortization events provided for in the Indenture, including events tied to failure of the Securitization Entities to maintain the stated debt service coverage ("DSCR") ratio, the sum of domestic retail sales for all restaurants being below certain levels on certain measurement dates, certain manager termination events, certain events of default and the failure to repay or refinance the Notes on the Class A-2 Anticipated Repayment Date. The Notes are also subject to certain customary events of default, including events relating to non-payment of required interest, principal or other amounts due on or with respect to the Notes, failure of the Securitization Entities to maintain the stated debt service coverage ratio, failure to comply with covenants within certain time frames, certain bankruptcy events, breaches of specified representations and warranties and certain judgments.

The DSCR ratio is Net Cash Flow for the four quarters preceding the calculation date divided by the total debt service payments of the preceding four quarters. The complete definitions of the DSCR and all calculation elements are contained in the Indenture filed as an Exhibit to Form 8-K filed on October 3, 2014. Failure to maintain a prescribed DSCR ratio can trigger a Cash Trapping Event, A Rapid Amortization Event, a Manager Termination Event or a Default Event as described below. In a Cash Trapping Event, the Trustee is required to retain a certain percentage of cash flow in a restricted account. In a Rapid Amortization Event, all excess Cash Flow is retained and used to retire principal amounts of debt. Key DSCR ratios are as follows:

- DSCR less than 1.75x but equal to or greater than 1.50x Cash Trapping Event, 50% of Net Cash Flow
- DSCR less than 1.50x Cash Trapping Event, 100% of Net Cash Flow
- DSCR less than 1.30x Rapid Amortization Event
- DSCR less than 1.20x Manager Termination Event
- DSCR less than 1.10x Default Event

#### **Previous Credit Facilities**

We had a \$75.0 million revolving credit facility (the "Revolving Facility") under our senior secured credit facility in place prior to September 30, 2014. During the nine months ended September 30, 2014, we did not borrow from our Revolving Facility and there were no outstanding borrowings under the Revolving Facility as of the close of our fiscal third quarter. The Revolving Facility also was used to collateralize letters of credit that were required for insurance purposes.

#### Dividends

During the nine months ended September 30, 2014, we declared and paid quarterly dividends as follows:

Nine months ended September 30, 2014	Declaration date	Payment date	Dividend per share	Total(1)	
				(In millions)	
First quarter	February 25, 2014	March 28, 2014	\$ 0.75	\$ 14.3	
Second quarter	May 28, 2014	June 27, 2014	0.75	14.3	
Third quarter	August 4, 2014	September 26, 2014	0.75	14.2	
Total			\$ 2.25	\$ 42.8	

<sup>(1)</sup> Includes dividend equivalents paid on restricted stock units

On October 27, 2014, our Board of Directors approved the payment of a fourth quarter cash dividend of \$0.875 per share of our common stock, payable at the close of business on January 9, 2015 to the stockholders of record as of the close of business December 3, 2014.

#### Share Repurchases

In February 2013, our Board of Directors approved a stock repurchase authorization of up to \$100 million of DineEquity common stock. Under this program, we may repurchase shares on an opportunistic basis from time to time in open market transactions and in privately negotiated transactions based on business, market, applicable legal requirements, and other considerations. The repurchase program does not require the repurchase of a specific number of shares and may be terminated at any time. During the nine months ended September 30, 2014, we repurchased 367,256 shares of common stock at a cost of \$30.0 million. As of September 30, 2014, we have repurchased a cumulative total of 779,278 shares of common stock under the current Board authorization at a total cost of \$59.7 million. On October 27, 2014, our Board of Directors approved increasing our share repurchase authorization back to the previous level of \$100 million.

#### Cash Flows

In summary, our cash flows for the nine months ended September 30, 2014 and 2013 were as follows:

	Nine Months Ended						
	September 30,						
	2014			2013		Variance	
				(In millions)			
Net cash provided by operating activities	\$	102.4	\$	102.8	\$	(0.4)	
Net cash provided by investing activities		5.4		6.0		(0.6)	
Net cash used in financing activities		(81.0)		(77.8)		(3.2)	
Net increase in cash and cash equivalents	\$	26.8	\$	31.0	\$	(4.2)	

#### Operating Activities

Cash provided by operating activities for the nine months ended September 30, 2014 was essentially the same as for the nine months ended September 30, 2013. For the first nine months of 2014, our net income plus the non-cash reconciling items shown in our statements of cash flows (primarily depreciation, gains on asset sales, deferred taxes and stock-based compensation) decreased by \$4.4 million compared to 2013. Net income for the nine months ended September 30, 2014 increased compared to the same period of 2013, primarily due to higher franchise and rental segment profit, and lower G&A expenses, but this was offset by a decrease in net deferred taxes. Additionally, net changes in working capital provided cash of \$28.0 million during the first nine months of 2014 compared to \$24.0 million of cash provided during the first nine months of 2013, a favorable variance of \$4.0 million.

### **Investing Activities**

Investing activities provided net cash of \$5.4 million for the nine months ended September 30, 2014. Principal receipts from notes, equipment contracts and other long-term receivables of \$10.3 million and proceeds from asset sales of \$0.7 million were partially offset by \$5.5 million in capital expenditures. Capital expenditures are expected to be approximately \$10 million for fiscal 2014.

## Financing Activities

Financing activities used net cash of \$81.0 million for the nine months ended September 30, 2014. Cash used in financing activities primarily consisted of cash dividends on our common stock totaling \$42.7 million, repurchases of our common stock totaling \$30.0 million, repayments of capital lease, financing obligations and long-term debt of \$12.1 million, and an increase in marketing fund restricted cash of \$4.9 million. Cash provided by financing activities primarily consisted of a net cash inflow of \$8.8 million related to equity compensation awards.

## Change in Cash and Cash Equivalents

At September 30, 2014, our cash and cash equivalents totaled \$132.9 million, including approximately \$48.3 million of cash held for gift card programs and advertising funds. Cash and cash equivalents increased \$26.8 million during the nine months ended September 30, 2014 as compared to an increase of \$31.0 million during the nine months ended September 30, 2013. This change was primarily due to an increase of \$5.3 million in repurchases of our common stock.

Based on our current level of operations, we believe that our cash flow from operations, available cash and available borrowing capacity under our Variable Funding Notes will be adequate to meet our liquidity needs for the next twelve months.

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#### Free Cash Flow

We define "free cash flow" for a given period as cash provided by operating activities, plus receipts from notes, equipment contracts and other long-term receivables (collectively, "long-term receivables"), less additions to property and equipment, principal payments on capital lease and financing obligations and the mandatory annual repayment of 1% of the principal balance of our borrowings under our senior secured credit facility in place prior to September 30, 2014 (the "Term Loans"). We believe this information is helpful to investors to determine our cash available for general corporate purposes and for the return of cash to stockholders pursuant to our capital allocation strategy.

Free cash flow is considered to be a non-U.S. GAAP measure. Reconciliation of the cash provided by operating activities to free cash flow is as follows:

	Nine Months Ended					
	September 30, 2014 2013			Variance		
				(In millions)		
Cash flows provided by operating activities	\$	102.4	\$	102.8	\$	(0.4)
Principal receipts from long-term receivables		10.3		10.3		_
Additions to property and equipment		(5.5)		(4.5)		(1.0)
Principal payments on capital lease and financing obligations		(8.5)		(7.5)		(1.0)
Mandatory 1% repayment of principal balance of Term Loans		(3.5)		(3.5)		_
Free cash flow	\$	95.2	\$	97.6	\$	(2.4)

This non-U.S. GAAP measure is not defined in the same manner by all companies and may not be comparable to other similarly titled measures of other companies. Non-U.S. GAAP measures should be considered in addition to, and not as a substitute for, the U.S. GAAP information contained within our financial statements.

#### **Off-Balance Sheet Arrangements**

As of September 30, 2014, we had no off-balance sheet arrangements, as defined in Item 303(a)(4) of SEC Regulation S-K.

#### **Contractual Obligations and Commitments**

There were no material changes to the contractual obligations table as disclosed in our Annual Report on Form 10-K for the year ended December 31, 2013.

# **Critical Accounting Policies and Estimates**

The preparation of financial statements in accordance with U.S. GAAP requires we make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of net revenues and expenses in the reporting period. We base our estimates and assumptions on current facts, historical experience and various other factors that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities and the accrual of costs and expenses that are not readily apparent from other sources. We continually review the estimates and underlying assumptions to ensure they are appropriate for the circumstances. Accounting assumptions and estimates are inherently uncertain and actual results may differ materially from our estimates.

A summary of our critical accounting estimates is included in Management's Discussion and Analysis of Financial Condition and Results of Operations contained in our Annual Report on Form 10-K for the year ended December 31, 2013. During the nine months ended September 30, 2014, there were no significant changes in our estimates and critical accounting policies.

See Note 3, "Accounting Policies," in the Notes to Consolidated Financial Statements for a discussion of recently adopted accounting standards and newly issued accounting standards.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk.

There were no material changes from the information contained in the Company's Annual Report on Form 10-K as of December 31, 2013.

#### Item 4. Controls and Procedures.

#### Disclosure Controls and Procedures.

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report. Based on such evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures are effective at the reasonable assurance level.

#### Changes in Internal Control Over Financial Reporting.

There have been no changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### Part II. OTHER INFORMATION

# Item 1. Legal Proceedings.

We are subject to various lawsuits, administrative proceedings, audits, and claims arising in the ordinary course of business. Some of these lawsuits purport to be class actions and/or seek substantial damages. We are required to record an accrual for litigation loss contingencies that are both probable and reasonably estimable. Legal fees and expenses associated with the defense of all of our litigation are expensed as such fees and expenses are incurred. Management regularly assesses our insurance deductibles, analyzes litigation information with our attorneys and evaluates our loss experience in connection with pending legal proceedings. While we do not presently believe that any of the legal proceedings to which we are currently a party will ultimately have a material adverse impact on us, there can be no assurance that we will prevail in all the proceedings we are party to, or that we will not incur material losses from them.

# Item 1A. Risk Factors.

Except as set forth below, there are no material changes from the risk factors set forth under Item 1A of Part I of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2013:

The terms of the securitized debt issued by certain of our wholly-owned subsidiaries have restrictive terms and the failure to comply with such restrictive terms could put us in default, which would have an adverse effect on our business and prospects.

Unless and until we repay all outstanding borrowings under our securitized debt, we will remain subject to the restrictive terms of the securitized debt issued by certain of our wholly-owned subsidiaries. For example, the Indenture entered into by such subsidiaries in connection with the securitized debt contains covenants that limit the ability of certain of our wholly-owned subsidiaries to, among other things: sell assets; alter the business conducted by such subsidiaries; engage in mergers or acquisitions; declare dividends or redeem or purchase certain equity interests; incur, assume or permit to exist additional indebtedness or guarantees; make loans and investments; incur liens; and enter into transactions with affiliates other than on an arms-length basis. These covenants are applicable only to the securitization subsidiaries and do not apply to any of DineEquity, Inc., International House of Pancakes, LLC or Applebee's International, Inc. as these entities are not a party to the Indenture. A breach of a covenant could result in a rapid amortization event or default under the securitized debt.

Further, the securitized debt also includes limitations on our ability to incur additional indebtedness and contains a number of financial performance measures that must be met to avoid a possible rapid amortization event or event of default. The most

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significant of these measures include a minimum debt service coverage ratio and minimum domestic franchise system sales. The ability to meet these financial performance measures can be affected by events beyond our control and there can be no assurance that we will satisfy these financial measures.

If amounts owed under the securitized debt are accelerated because of a default and we are unable to pay such amounts, the debt investors may have the right to assume control of substantially all of the securitized assets, which consist of substantially all of our domestic revenue-generating assets and domestic intellectual property.

During the seven-year term following issuance, the outstanding fixed-rate senior notes will accrue interest at a rate of 4.277% per year. Additionally, the fixed-rate senior notes have scheduled quarterly principal amortization payments of \$3.25 million. If we maintain a leverage ratio of less than or equal to 5.25x total debt to EBITDA, we may elect to not make the scheduled principal payments.

If we are unable to refinance or repay amounts under the securitized debt prior to the expiration of the seven-year term, our cash flow would be directed to the repayment of the securitized debt and, other than a weekly management fee sufficient to cover minimal selling, general and administrative expenses, would not be available for operating our business.

No assurance can be given that any refinancing or additional financing will be possible when needed or that we will be able to negotiate acceptable terms. In addition, our access to capital is affected by prevailing conditions in the financial and capital markets and other factors beyond our control. There can be no assurance that market conditions will be favorable at the times that we require new or additional financing.

The Indenture governing the securitized debt will restrict the cash flow from the entities subject to the securitization to any of our other entities and upon the occurrence of certain events, cash flow would be further restricted.

In the event that a rapid amortization event occurs under the Indenture (including, without limitation, upon an event of default under the Indenture or the failure to repay the securitized debt at the end of the seven-year term), the funds available to us would be reduced or eliminated, which would in turn reduce our ability to operate or grow our business.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

Purchases of Equity Securities by the Company

Period	Total number of shares purchased	shares paid per		Approximate dollar value of shares that may yet be purchased under the plans or programs (b)	
June 30, 2014 – July 27, 2014(a)	_	_	_	\$40,300,000	
July 28, 2014 – August 24, 2014(a)	5,878	\$81.22	_	\$40,300,000	
August 25, 2014 – September 28, 2014(a)	6,170	\$82.69	_	\$40,300,000	
Total	12,048	\$81.97	_	\$40,300,000	

<sup>(</sup>a) These amounts represent shares owned and tendered by employees to satisfy tax withholding obligations arising upon vesting of restricted stock awards.

## Item 3. Defaults Upon Senior Securities.

None.

# Item 4. Mine Safety Disclosures.

Not Applicable.

<sup>(</sup>b) On February 26, 2013, our Board of Directors approved a stock repurchase authorization of up to \$100 million of our common stock, replacing the previously announced \$45 million authorization. Repurchases are subject to prevailing market prices and may take place in open market transactions and in privately negotiated transactions, based on business, market, applicable legal requirements and other considerations. The program does not require the repurchase of a specific number of shares and may be terminated at any time.

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# Item 5. Other Information.

None.

# Item 6. Exhibits.

3.1	Restated Certificate of Incorporation of DineEquity, Inc. (Exhibit 99.3 to Registrant's Form 8-K filed on December 18, 2012 is incorporated herein by reference).
3.2	Amended Bylaws of DineEquity, Inc. (Exhibit 3.2 to Registrant's Form 8-K filed on June 2, 2008 is incorporated herein by reference).
*†10.1	DineEquity, Inc. 2011 Stock Incentive Plan Stock-Settled Restricted Stock Agreement (International Employees).
*31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended.
*31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended.
*32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.**
*32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.**
101.INS	XBRL Instance Document.***
101.SCH	XBRL Schema Document.***
101.CAL	XBRL Calculation Linkbase Document.***
101.DEF	XBRL Definition Linkbase Document.***
101.LAB	XBRL Label Linkbase Document.***
101.PRE	XBRL Presentation Linkbase Document.***

# \* Filed herewith.

- \*\* The certifications attached as Exhibits 32.1 and 32.2 accompany this Quarterly Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.
- \*\*\* Pursuant to Rule 406T of Regulation S-T, the interactive data files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Section 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.
- † A contract, compensatory plan or arrangement in which directors or executive officers are eligible to participate.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DineEquity, Inc.

(Registrant) /s/ Julia A. Stewart Dated: October 28, 2014 Julia A. Stewart Chairman and Chief Executive Officer (Principal Executive Officer) /s/ Thomas W. Emrey Dated: October 28, 2014 Thomas W. Emrey Chief Financial Officer (Principal Financial Officer) /s/ Greggory Kalvin Dated: October 28, 2014 Greggory Kalvin Senior Vice President, Corporate Controller (Principal Accounting Officer)

#### DINEEQUITY, INC.

#### 2011 STOCK INCENTIVE PLAN

# RESTRICTED STOCK UNIT AWARD AGREEMENT

THIS RESTRICTED STOCK UNIT AWARD AGREEMENT (	"Agreement") is entered into as of	by and between
DINEEQUITY, INC., a Delaware corporation (the "Company"), and	, an employee of the Company (the	"Participant").

# **RECITALS**:

Pursuant to the DineEquity, Inc. 2011 Stock Incentive Plan (the "Plan"), the Compensation Committee of the Board of Directors of the Company (the "Committee"), as the administrator of the Plan, has determined that the Participant is to be granted a Restricted Stock Unit Award (the "Award") pursuant to which the Participant shall receive shares of the Company's common stock, on the terms and conditions set forth herein.

This Award is subject to all of the terms and conditions set forth herein, the special provisions for Participant's country of residence, if any, attached hereto as <u>Exhibit B</u> and the Plan, all of which are incorporated herein by reference. Any capitalized terms not defined herein shall have their respective meanings set forth in the Plan.

# **AGREEMENT**:

In consideration of the foregoing and of the mutual covenants set forth herein and other good and valuable consideration, the parties hereto agree as follows:

1. <u>GRANT OF RESTRICTED STOCK UNITS</u>. The Company hereby grants to the Participant an award of restricted stock units (the "Restricted Stock Units"). Each Restricted Stock Unit represents the right to receive one share of common stock, \$.01 par value, of the Company (the "Common Stock"), subject to the terms and conditions set forth herein.

# 2. <u>VESTING AND SETTLEMENT</u>.

- (a) <u>Service Vesting</u>. Subject to the Participant's continuous employment with the Company, the Restricted Stock Units shall vest in accordance with the specific vesting schedule set forth on Exhibit A hereto. Restricted Stock Units that have vested in accordance with the vesting schedule set forth on Exhibit A are referred to herein as "Vested Units." Restricted Stock Units that are not vested are referred to herein as "Unvested Units."
- (b) <u>Disability or Death</u>. If the Participant's employment with the Company terminates due to Disability or death, the Restricted Stock Units shall become immediately and fully vested and thereafter be considered Vested Units.
- (c) <u>Change in Control</u>. If the Participant's employment with the Company is terminated within a period of twenty-four (24) months following a Change in Control (i) by the Company other than for Cause or (ii) by the Participant for Good Reason (as such terms are defined herein below or in the Plan), the Restricted Stock Units shall become immediately and fully vested and thereafter be considered Vested Units.

- (d) <u>Termination of Unvested Units</u>. Except as set forth in Sections 2(b) and 2(c), upon the termination of the Participant's employment, any then Unvested Units held by the Participant shall be forfeited and canceled as of the date of such termination. As noted in Section 12(k) below, for the avoidance of doubt and for purposes of the Restricted Stock Units only, termination shall be deemed to occur as of the date Participant is no longer actively providing services to the Company, a Subsidiary, or other affiliated entity and will not be extended by any notice period or "garden leave" that may be required contractually or under applicable laws, unless otherwise determined by the Company in its sole discretion.
- (e) <u>Settlement of Vested Units</u>. The Vested Units shall be settled by the delivery to the Participant or a designated brokerage firm of one share of Common Stock per Vested Unit within thirty (30) days after the vesting of such Restricted Stock Units as set forth on Exhibit A, or upon accelerated vesting as set forth in this Section 2. No fractional shares will be issued under this Agreement.
- 3. <u>ADJUSTMENT IN COMMON STOCK</u>. In the event of any stock split, stock dividend, recapitalization, reorganization, merger, consolidation, combination, exchange of shares, liquidation, spin-off or other similar change in capitalization or event, or any distribution to holders of Common Stock other than a regular cash dividend, a substitution or adjustment shall be made to the terms of the Award, including the number and class of securities subject thereto, as may be determined by the Committee, in its sole discretion. Subject to the terms of the Plan, such other substitutions or adjustments shall be made as the Committee in its sole discretion may deem appropriate.
- 4. NON-TRANSFERABILITY OF AWARD. The Award and this Agreement shall not be transferable other than by will, the laws of descent and distribution, or pursuant to beneficiary designation procedures approved by the Company. Notwithstanding the foregoing, the Award and this Agreement may be transferable to the Participant's family members, to a trust or entity established by the Participant for estate planning purposes, to a charitable organization designated by the Participant or pursuant to a qualified domestic relations order. Except to the extent permitted by this Section 4, the Award may be exercised or settled during the Participant's lifetime only by the Participant or the Participant's legal representative or similar person. Except as permitted by this Section 4, the Award may not be sold, transferred, assigned, pledged, hypothecated, encumbered or otherwise disposed of (whether by operation of law or otherwise) or be subject to execution, attachment or similar process. Upon any attempt to so sell, transfer, assign, pledge, hypothecate, encumber or otherwise dispose of the Award, the Award and all rights thereunder shall immediately become null and void.
- 5. <u>DISPUTE RESOLUTION</u>. The parties hereto will use their reasonable best efforts to resolve any dispute hereunder through good faith negotiations. A party hereto must submit a written notice to any other party to whom such dispute pertains, and any such dispute that cannot be resolved within thirty (30) calendar days of receipt of such notice (or such other period to which the parties may agree) will be submitted to an arbitrator selected by mutual agreement of the parties. In the event that, within fifty (50) days of the written notice referred to in the preceding sentence, a single arbitrator has not been selected by mutual agreement of the parties, a panel of arbitrators (with each party to the dispute being entitled to select one arbitrator and, if necessary to prevent the possibility of deadlock, one additional arbitrator being selected by such arbitrators selected by the parties to the dispute) shall be selected by the parties. Except as otherwise provided herein or as the parties to the dispute may otherwise agree, such arbitration will be conducted in accordance with the then existing rules of the American Arbitration Association. The decision of the arbitrator or arbitrators, or of a majority thereof, as the case may be, made in writing will be final and binding upon the parties hereto as to the questions submitted, and the parties will abide by and comply with such decision; provided, however, the arbitrator or arbitrators, as the case may be, shall not be empowered to award punitive damages. Unless the decision of the arbitrator or arbitrators, as the case may be, provides for a different

allocation of costs and expenses determined by the arbitrators to be equitable under the circumstances, the prevailing party or parties in any arbitration will be entitled to recover all reasonable fees (including but not limited to attorneys' fees) and expenses incurred by it or them in connection with such arbitration from the non-prevailing party or parties.

- 6. <u>NOTICES</u>. Any notice required or permitted under this Agreement shall be deemed given when delivered either personally, by overnight courier, or when deposited in a United States Post Office, postage prepaid, addressed as appropriate, to the Participant either at his/her address set forth below or such other address as he or she may designate in writing to the Company, or to the Company: Attention: Vice President Legal (or said designee), at the Company's address or such other address as the Company may designate in writing to the Participant.
- 7. RIGHTS AS A STOCKHOLDER. Prior to any issuance of shares of Common Stock in settlement of the Award, no Common Stock will be reserved or earmarked for the Participant or the Participant's account. Except as set forth in this Section 7, the Participant will not be entitled to any privileges of ownership of the shares of Common Stock subject to the Award (including, without limitation, any voting rights) underlying Vested Units and/or Unvested Units unless and until such shares of Common Stock are actually delivered to the Participant hereunder. From and after the date hereof and unless and until the Award is forfeited or otherwise transferred back to the Company, the Participant will be credited with additional Restricted Stock Units having a value equal to dividends declared by the Company (other than stock dividends), if any, with record dates that occur prior to the settlement of the Award as if the shares of Common Stock underlying the Award (whether payable in shares of Common Stock or in cash) had been issued and outstanding, based on the fair market value of a share of Common Stock on the applicable dividend payment date. Any such additional Restricted Stock Units shall be considered part of the Award and shall also be credited with additional Restricted Stock Units as dividends (other than stock dividends), if any, are declared, and shall be subject to the same terms and conditions as the Restricted Stock Units subject to the Award with respect to which they were credited (including, but not limited to, the forfeiture provisions set forth in Section 2 of this Agreement). Notwithstanding the foregoing, no such additional Restricted Stock Units will be credited with respect to any dividend declared by the Company in connection with which the Award is adjusted pursuant to Section 3.
- 8. <u>FAILURE TO ENFORCE NOT A WAIVER</u>. The failure of the Company to enforce at any time any provision of this Agreement shall in no way be construed to be a waiver of such provision or of any other provision hereof.
- 9. <u>WITHHOLDING</u>. The Company shall have the right to require, prior to the issuance or delivery of any shares of Common Stock pursuant to the Award, payment by the Participant of any taxes, social contributions, required deductions, or other payments ("Tax-Related Items") which may be required to be withheld or paid in connection with the Award or the Common Stock, and the Participant agrees to indemnify the Company, Subsidiary, or affiliate for any such Tax-Related Items. The Company shall withhold whole shares of Common Stock which would otherwise be delivered to the Participant, having an aggregate Fair Market Value determined as of the date the obligation to withhold or pay taxes arises in connection with an award (the "Tax Date"), or withhold an amount of cash which would otherwise be payable to the Participant, in the amount necessary to satisfy any such obligation, or the Participant may satisfy any such obligation by any of the following means, subject to the Committee's discretion: (i) a cash payment to the Company, (ii) delivery (either actual delivery or by attestation procedures established by the Company) to the Company of previously owned whole shares of Common Stock having an aggregate Fair Market Value, determined as of the Tax Date, equal to the amount necessary to satisfy any such obligation, (iii) authorizing the Company to withhold whole shares of Common Stock which would otherwise be delivered having an aggregate Fair

Market Value, determined as of the Tax Date, or withhold an amount of cash which would otherwise be payable to the Participant, in either case equal to the amount necessary to satisfy any such obligation or (iv) any combination of (i), (ii) and (iii). Shares of Common Stock to be delivered or withheld may not have an aggregate Fair Market Value in excess of the amount determined by applying the minimum statutory withholding rate. Any fraction of a share of Common Stock which would be required to satisfy such an obligation shall be disregarded and the remaining amount due shall be paid in cash by the Participant. Regardless of any action the Company or any Subsidiary or affiliate takes with respect to any or all applicable Tax-Related Items, the Participant acknowledges and agrees that the ultimate liability for all Tax-Related Items is and remains the Participant's responsibility and may exceed any amount actually withheld by the Company or any Subsidiary or affiliate. The Participant further acknowledges and agrees that the Participant is solely responsible for filing all relevant documentation that may be required of Participant in relation to this Award or any Tax-Related Items other than filings or documentation, such as but not limited to personal income tax returns or reporting statements in relation to the grant or vesting of the Award, the issuance or ownership of Common Stock or any bank or brokerage account, the subsequent sale of Common Stock, and the receipt of any dividends. The Participant further acknowledges that the Company makes no representations or undertakings regarding the treatment of any Tax-Related Items and does not commit to and is under no obligation to structure the terms or any aspect of the Award to reduce or eliminate the Participant's liability for Tax-Related Items or achieve any particular tax result. Further, if the Participant has become subject to tax in more than one jurisdiction, the Participant acknowledges that the Company or any Subsidiary or affiliate may be required to withhold or account for Tax-Related Items in more than one jurisdiction.

- 10. <u>INCORPORATION OF PLAN</u>. The Plan is hereby incorporated by reference and made a part hereof, and the Award and this Agreement are subject to all terms and conditions of the Plan.
- 11. <u>EMPLOYMENT</u>. For purposes of this Agreement, references to employment shall include employment or service with any Subsidiary of the Company.
  - 12. NATURE OF GRANT. In accepting the Award, the Participant acknowledges, understands and agrees that:
- (a) the Plan is established voluntarily by the Company, it is discretionary in nature, and it may be modified, amended or terminated by the Company at any time, to the extent permitted by the Plan;
- (b) the grant of the Restricted Stock Units is voluntary and occasional and does not create any contractual or other right to receive future grants of Restricted Stock Units, or benefits in lieu of Restricted Stock Units, even if Restricted Stock Units have been granted in the past;
- (c) all decisions with respect to future grants of Restricted Stock Units, if any, will be at the sole discretion of the Company;
  - (d) the Participant is voluntarily participating in the Plan;
- (e) the Participant's participation in the Plan shall not create a right to further employment or to otherwise remain associated with the Company or any of its affiliates and shall not interfere with the ability of the Company or any of its affiliates to terminate the Participant's employment or service relationship (if any) at any time, subject to applicable law;

- (f) the Award and any shares of Common Stock subject to the Award are not intended to replace any pension rights;
- (g) in the event that the Participant is not an employee of the Company or any Subsidiary or affiliate, the Award and the Participant's participation in the Plan will not be interpreted to form an employment or service contract or relationship with the Company or any Subsidiary or affiliate;
- (h) the Award and any shares of Common Stock subject to the Award are not part of normal or expected compensation or salary for any purpose, including but not limited to calculating any severance, resignation, termination, redundancy, dismissal, end of service payments, bonuses, long-service awards, pension or retirement or welfare benefits or similar payments (if any);
- (i) the future value of the shares of Common Stock subject to the Award is unknown, indeterminable and cannot be predicted with certainty;
- i. no claim or entitlement to compensation or damages shall arise from forfeiture of the Restricted Stock Units resulting from the Participant ceasing to provide services to the Company or any of its affiliates (for any reason whatsoever and whether or not later found to be invalid or in breach of employment laws in the jurisdiction where the Participant is employed or the terms of the Participant's employment agreement, if any) and in consideration of the grant of the Award to which the Participant is otherwise not entitled, the Participant irrevocably agrees never to institute any claim against the Company or any of its affiliates, waives his or her ability, if any, to bring any such claim, and releases the Company and each of its affiliates from any such claim; if, notwithstanding the foregoing, any such claim is allowed by a court of competent jurisdiction, then, by participating in the Plan, the Participant shall be deemed irrevocably to have agreed not to pursue such claim and agrees to execute any and all documents necessary to request dismissal or withdrawal of such claims;
- (j) in the event of a termination of employment (whether or not later found to be invalid or in breach of employment laws in the jurisdiction where the Participant is employed or the terms of the Participant's employment agreement, if any), unless otherwise provided by this Agreement or determined by the Company, the Participant's right to receive and vest in Restricted Stock Units under the Plan, if any, will terminate effective as of the date that the Participant is no longer actively providing services and will not be extended by any notice period (e.g., active service would not include any contractual notice period or any period of "garden leave" or similar period mandated under employment laws in the jurisdiction where the Participant is employed or the terms of the Participant's employment agreement, if any); the Committee shall have the exclusive discretion to determine when the Participant is no longer actively providing services for purposes of the Award;
- (k) unless otherwise provided in the Plan or by the Company in its discretion, the Award and the benefits evidenced by this Agreement do not create any entitlement to have the Plan or any such benefits granted thereunder, transferred to, or assumed by, another company nor to be exchanged, cashed out or substituted for, in connection with any corporate transaction affecting the shares of Common Stock; and
- (l) neither the Company nor any of its affiliates will be liable for any foreign exchange rate fluctuation between the Participant's local currency and the United States dollar that may affect the value of the Restricted Stock Units, the Common Stock, or any amounts due to the Participant pursuant to the vesting of the Restricted Stock Units or the subsequent sale of any shares of Common Stock acquired under the Plan, or the calculation of income or Tax-Related Items under the Award; and

- (m) any cross-border cash remittance made to transfer proceeds received upon the sale of Common Stock or otherwise in relation to the Award must be made through a locally authorized financial institution or registered foreign exchange agency and may require the Participant to provide to such entity certain information regarding the transaction.
- 13. <u>DATA PRIVACY</u>. The Participant hereby explicitly and unambiguously consents to the collection, use and transfer, in electronic or other form, of the Participant's personal data as described in this Agreement and any other grant materials by and among, as applicable, the Company and any affiliate for the exclusive purpose of implementing, administering and managing the Participant's participation in the Plan. The Participant understands that refusal or withdrawal of consent may affect the Participant's ability to participate in the Plan.

The Participant understands that the Company and its affiliates may hold certain personal information about the Participant, including, but not limited to, the Participant's name, home address and telephone number, date of birth, social insurance number or other identification number, salary, nationality, job title, any shares of Common Stock or directorships held in the Company, details of all awards or any other entitlement to shares of Common Stock awarded, canceled, exercised, vested, unvested or outstanding in the Participant's favor, for the exclusive purpose of implementing, administering and managing the Plan ("Personal Data").

The Participant understands that Personal Data may be transferred to any Subsidiary or affiliate or third parties as may be selected by the Company to assist the Company with the implementation, administration and management of the Plan. The Participant understands that the recipients of Personal Data may be located in the United States or elsewhere, and that the recipient's country may have different data privacy laws and protections than the Participant's country.

- 14. <u>ELECTRONIC DELIVERY AND PARTICIPATION</u>. The Company may, in its sole discretion, decide to deliver any documents related to the Award or future awards granted under the Plan by electronic means or request the Participant's consent to participate in the Plan by electronic means. By accepting this Award, whether electronically or otherwise, the Participant hereby consents to receive such documents by electronic delivery and agrees to participate in the Plan through an on-line or electronic system established and maintained by the Company or a third party designated by the Company, including but not limited to the use of electronic signatures or click-through electronic acceptance of terms and conditions.
- 15. <u>LANGUAGE</u>. If the Participant has received this Agreement or any other document related to the Plan translated into a language other than English and if the meaning of the translated version is different than the English version, the English version will control.
- 16. <u>AMENDMENT AND TERMINATION</u>. The Board may amend the Plan as it shall deem advisable, subject to any requirement of stockholder approval required by applicable law, rule or regulation, including Section 162(m) of the Code and any rule of the New York Stock Exchange, or any other stock exchange on which shares of Common Stock are traded; provided, however, that no amendment may impair the rights of the Participant without the consent of the Participant, subject to Section 19 below.
- 17. GOVERNING LAW AND SEVERABILITY. This Agreement shall be governed by and construed according to the laws of the State of Delaware without regard to its principles of conflict of laws. For purposes of litigating any dispute that cannot be resolved pursuant to Section 5 above, the parties hereby submit and consent to the exclusive jurisdiction of the State of Delaware and agree that any such litigation

shall be conducted only in the courts of Delaware or the federal courts of the United States located in Delaware and no other courts.

If one or more provisions of this Agreement are held to be unenforceable under applicable law, the parties agree to renegotiate such provision in good faith. In the event that the parties cannot reach a mutually agreeable and enforceable replacement for such provision, then (i) such provision shall be excluded from this Agreement, (ii) the balance of this Agreement shall be interpreted as if such provision were so excluded and (iii) the balance of this Agreement shall be enforceable in accordance with its terms.

- 18. SECTION 409A. This Agreement is intended to comply with the requirements of Section 409A of the Code, and shall be interpreted and construed consistently with such intent. The payments to the Participant pursuant to this Agreement are also intended to be exempt from Section 409A of the Code to the maximum extent possible as short-term deferrals pursuant to Treasury regulation \\$1.409A-1(b)(4). In the event the terms of this Agreement would subject the Participant to taxes or penalties under Section 409A of the Code ("409A Penalties"), the Company and the Participant shall cooperate diligently to amend the terms of this Agreement to avoid such 409A Penalties, to the extent possible; provided that in no event shall the Company be responsible for any 409A Penalties that arise in connection with any amounts payable under this Agreement. To the extent any amounts under this Agreement are payable by reference to the Participant's termination of employment, such term shall be deemed to refer to the Participant's "separation from service," within the meaning of Section 409A of the Code. Notwithstanding any other provision in this Agreement, if the Participant is a "specified employee," as defined in Section 409A of the Code, as of the date of Participant's separation from service, then to the extent any amount payable to the Participant (i) constitutes the payment of nonqualified deferred compensation, within the meaning of Section 409A of the Code, (ii) is payable upon the Participant's separation from service and (iii) under the terms of this Agreement would be payable prior to the six-month anniversary of the Participant's separation from service and (b) the date of the Participant's death.
- 19. OTHER REQUIREMENTS AND EXHIBIT B. The Company is not obligated and will have no liability for failure to issue or deliver any Common Stock upon vesting of this Award if such issuance or delivery would violate any applicable laws, with compliance with applicable laws determined by the Company in consultation with its legal counsel. The Participant understands that the applicable laws of the country in which Participant is residing or working at the time of grant or vesting of this Award (including any rules or regulations governing securities, foreign exchange, tax, labor or other matters) may restrict or prevent the issuance of shares thereunder. Furthermore, the Company reserves the right to impose other requirements on the Participant's participation in the Plan, on this Award, and the Common Stock subject to this Award, to the extent the Company determines it is necessary or advisable in order to comply with applicable laws or facilitate the administration of the Plan. The Participant agrees to sign any additional agreements or undertakings that may be necessary to accomplish the foregoing. Furthermore, the Participant acknowledges that the applicable laws of the country in which the Participant is residing or working at the time of grant or vesting of the Award or the issuance, holding, or sale of Common Stock received pursuant to the Award (including any rules or regulations governing securities, foreign exchange, tax, labor, or other matters) may subject the Participant to additional procedural or regulatory requirements that the Participant is and will be solely responsible for and must fulfill. Such requirements may be outlined in but are not limited to any special provisions set forth in Exhibit B for the Participant's country, if any. Notwithstanding any provision herein, the Participant's participation in the Plan shall be subject to any applicable special terms and conditions or disclosures as set forth in Exhibit B. If the Participant relocates to one of the countries included in Exhibit B during the vesting period or while holding shares of Common Stock issued upon vesting of the Award, the special provisions for such country shall apply to the Participant, to the extent the

Company determines that the application of such provisions is advisable or necessary in order to comply with local law or facilitate the administration of the Plan. Exhibit B constitutes part of this Agreement.

- 20. <u>COUNTERPARTS</u>. This Agreement may be executed in several counterparts, each of which shall be deemed to be an original, but all of which together shall constitute one and the same instrument.
  - 21. <u>DEFINED TERMS</u>. As used in this Agreement, the following terms shall have the meanings set forth below:
- (a) "Cause" shall mean as determined by the Company, (i) the willful failure by the Participant to substantially perform his or her duties with the Company (other than any such failure resulting from the Participant's incapacity due to physical or mental illness); (ii) the Participant's willful misconduct that is demonstrably and materially injurious to the Company, monetarily or otherwise; (iii) the Participant's commission of such acts of dishonesty, fraud, misrepresentation or other acts of moral turpitude as would prevent the effective performance of the Participant's duties; or (iv) the Participant's conviction or plea of no contest to a felony or a crime of moral turpitude.
- (b) "Disability" shall mean that the Participant, by reason of any medically determinable physical or mental impairment that can be expected to result in death or can be expected to last for a continuous period of not less than 12 months, is receiving income replacement benefits for a period of not less than three months under a long-term disability plan maintained by the Company or one of its Subsidiaries.
- (c) The Participant shall have "Good Reason" to effect a voluntary termination of his or her employment in the event that the Company (i) breaches its obligations to pay any salary, benefit or bonus due to him or her, including its obligations under this Agreement, (ii) requires the Participant to relocate more than 50 miles from the Participant's current, principal place of employment, (iii) assigns to the Participant any duties inconsistent with the Participant's position with the Company or significantly and adversely alters the nature or status of the Participant's responsibilities or the conditions of the Participant's employment, or (iv) reduces the Participant's base salary and/or bonus opportunity, except for across-the-board reductions similarly affecting all similarly situated employees of the Company and all similarly situated employees of any corporation or other entity which is in control of the Company; and in the event of any of (i), (ii), (iii) or (iv), the Participant has given written notice to the Committee or the Board of Directors as to the details of the basis for such Good Reason within thirty (30) days following the date on which the Participant alleges the event giving rise to such Good Reason occurred, the Company has failed to provide a reasonable cure within thirty (30) days after its receipt of such notice and the effective date of the termination for Good Reason occurs within 90 days after the initial existence of the facts or circumstances constituting Good Reason.

IN WITNESS WHEREOF, the particular above written.	es have executed this Restricted Stock Unit Award Agreement on the day and year first
	COMPANY:
	DINEEQUITY, INC.
	By:
	Julia A. Stewart Chairman and CEO
	PARTICIPANT:
	[Name]
	Address
	City/State/Zip
	9

# RESTRICTED STOCK UNIT AWARD AGREEMENT VESTING SCHEDULE

The Restricted Stock Units (RSUs) shall vest as set forth in the table below:

Exhibit A-1

# DINEEQUITY, INC. 2011 STOCK INCENTIVE PLAN

# SPECIAL PROVISIONS FOR RESTRICTED STOCK UNIT AWARDS FOR PARTICIPANTS OUTSIDE THE U.S.

This Exhibit B includes special terms and conditions applicable to Participants in the countries below. These terms and conditions are in addition to those set forth in the Restricted Stock Unit Award Agreement (the "Agreement"). Any capitalized term used in this Exhibit B without definition shall have the meaning ascribed to such term in the DineEquity, Inc. 2011 Stock Incentive Plan, as amended from time to time (the "Plan"), and the Agreement, as applicable.

This Exhibit B also includes information relating to exchange control and other issues of which the Participant should be aware with respect to his or her participation in the Plan. However, because such laws are often complex and change frequently, the Company strongly recommends that the Participant not rely on the information herein as the only source of information relating to the consequences of participation in the Plan because the information may be out of date at the time the Restricted Stock Units (the "RSUs") vest or shares of Common Stock acquired under the Plan are sold.

In addition, the information is general in nature and may not apply to the particular situation of the Participant, and the Company is not in a position to assure the Participant of any particular result. Accordingly, the Participant is advised to seek appropriate professional advice as to how the relevant laws in his or her country may apply to his or her situation. The Company is not providing any tax, legal or financial advice, nor is the Company making any recommendations regarding Participant's acceptance of the Award or participation in the Plan. Finally, if the Participant is a citizen or resident of a country other than the one in which he or she is currently working, the information contained herein may not be applicable to the Participant.

Securities Law Notice: Unless otherwise noted, neither the Company nor the Common Stock are registered with any local stock exchange or under the control of any local securities regulator outside the United States. The Agreement (of which this Exhibit B is a part), the Plan, and any other communications or materials that you may receive regarding participation in the Plan do not constitute advertising or an offering of securities outside the United States, and the issuance of securities described in any Plan-related documents is not intended for public offering or circulation in your jurisdiction.

# **EUROPEAN UNION**

Data Privacy. The following supplements the Section 13 of the Agreement: Participant understands that Personal Data will be held only as long as is necessary to implement, administer and manage Participant's participation in the Plan. Participant understands that he or she may, at any time, view his or her Personal Data, request additional information about the storage and processing of Personal Data, require any necessary amendments to Personal Data or refuse or withdraw the consents herein, without cost, by contacting in writing Participant's local human resources representative.

# **BRAZIL**

Exchange Control Information. If the Participant is resident or domiciled in Brazil, the Participant will be required to submit an annual declaration of assets and rights held outside of Brazil to the Central Bank of Brazil ("BACEN") if the aggregate value of such assets and rights equals or exceeds US \$100,000.

Assets and rights that must be reported include shares of Common Stock of the Company. The reporting should be completed at the beginning of the year.

# **CANADA**

**Foreign Share Ownership Reporting.** If the Participant is a Canadian resident, the Participant's ownership of certain foreign property (including shares of foreign corporations) in excess of \$100,000 may be subject to ongoing annual reporting obligations. Please refer to CRA Form T1135 (Foreign Income Verification Statement) and consult your tax advisor for further details. It is your responsibility to comply with all applicable tax reporting requirements.

# MEXICO

Labor Law Statement. The invitation DineEquity, Inc. is making under the Plan is unilateral and discretionary and is not related to the salary and other contractual benefits granted to Participant by Participant's employer. DineEquity reserves the absolute right to amend the Plan and discontinue it at any time without any liability to Participant. This invitation and, in Participant's case, the acquisition of shares does not, in any way, establish a labor relationship between Participant and DineEquity, nor does it establish any rights between Participant and Participant's employer.

La invitación que DineEquity, Inc. hace en relación con el Plan es unilateral y discrecional, por lo tanto, DineEquity se reserva el derecho absoluto para modificar o terminar el mismo, sin ninguna responsabilidad para usted. Esta invitación y, en su caso, la adquisición de acciones, de ninguna manera establecen relación laboral alguna entre usted y DineEquity y tampoco establece derecho alguno entre usted y su empleador.

#### **PHILIPPINES**

Securities Law Notice. This offering is subject to exemption from the requirements of registration with the Philippines Securities and Exchange Commission under Section 10.1 (k) of the Philippines Securities Regulation Code. THE SECURITIES BEING OFFERED OR SOLD HAVE NOT BEEN REGISTERED WITH THE PHILIPPINES SECURITIES AND EXCHANGE COMMISSION UNDER THE SECURITIES REGULATION CODE. ANY FUTURE OFFER OR SALE THEREOF IS SUBJECT TO REGISTRATION REQUIREMENTS UNDER THE CODE UNLESS SUCH OFFER OR SALE QUALIFIES AS AN EXEMPT TRANSACTION.

# Certification Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, As Amended

I, Julia A. Stewart, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of DineEquity, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: October 28, 2014 /s/ Julia A. Stewart

Julia A. Stewart Chairman and Chief Executive Officer (Principal Executive Officer)

# Certification Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, As Amended

I, Thomas W. Emrey, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of DineEquity, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: October 28, 2014

/s/ Thomas W. Emrey

Thomas W. Emrey Chief Financial Officer

Thomas W. Emrey Chief Financial Officer (Principal Financial Officer)

# Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report on Form 10-Q of DineEquity, Inc. (the "Company") for the quarter ended September 30, 2014, as filed with the Securities and Exchange Commission on October 28, 2014 (the "Report"), Julia A. Stewart, as Chairman and Chief Executive Officer of the Company, hereby certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of her knowledge, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: October 28, 2014 /s/ Julia A. Stewart

Julia A. Stewart Chairman and Chief Executive Officer (Principal Executive Officer)

This certification accompanies the Quarterly Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended. This certification shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Exchange Act except to the extent the Company expressly and specifically incorporates it by reference in such filing.

# Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report on Form 10-Q of DineEquity, Inc. (the "Company") for the quarter ended September 30, 2014, as filed with the Securities and Exchange Commission on October 28, 2014 (the "Report"), Thomas W. Emrey, as Chief Financial Officer of the Company, hereby certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of his knowledge, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: October 28, 2014 /s/ Thomas W. Emrey

Thomas W. Emrey Chief Financial Officer (Principal Financial Officer)

This certification accompanies the Quarterly Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended. This certification shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Exchange Act except to the extent the Company expressly and specifically incorporates it by reference in such filing.